

# COVER SHEET

**A S 0 9 5 0 0 8 5 5 7**  
SEC Registration Number

**I P M H O L D I N G S I N C . A N D S U B S I D I A R Y**  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(Company's Full Name)

**P E N T H O U S E T H E T A I P A N P L A C E F .**  
**O R T I G A S J R . R O A D O R T I G A S C E N T E R**  
**P A S I G C I T Y**  
\_\_\_\_\_

(Business Address: No., Street City / Town / Province)

**Atty. Ana Katigbak**  
Contact Person

**8424-2550 to 59/8817-6791**  
Company Telephone Number

**1 2 3 1**  
Month Day  
Fiscal Year

**SEC Form 17-Q**  
**March 31, 2023**  
FORM TYPE  
Annual Meeting

**4<sup>th</sup> Wed of May**  
Month Day

\_\_\_\_\_  
Secondary License Type, If Applicable

**C F D**  
Dept Requiring this Doc

\_\_\_\_\_  
Amended Articles Number / Section

\_\_\_\_\_  
Total No. of Stockholders

**Total Amount of Borrowings**  
\_\_\_\_\_  
Domestic Foreign

To be accomplished by SEC Personnel concerned

\_\_\_\_\_  
File Number

LCU \_\_\_\_\_

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Document ID

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**SECURITIES AND EXCHANGE COMMISSION  
SEC FORM 17-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER**

1. For the quarterly period ended: March 31, 2023
2. SEC Identification Number: AS095-008557
3. BIR Tax Identification Number: 004-636-077
4. **IPM HOLDINGS, INC.**  
Exact name of issuer as specified in its charter
5. Pasig City, Philippines  
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code: (SEC Use Only)
7. Penthouse, The Taipan Place, F. Ortigas Jr. Road, Ortigas Center, Pasig City  
Address of issuer's principal office Postal Code: 1605
8. (632) 8897-5257/8817-6791  
Issuer's telephone number, including area code
9. Unit 103 G/F, Prestige Tower, Condominium F. Ortigas Jr., Avenue  
Ortigas Center, Pasig City  
Former name, former address and former fiscal year, if changed since last report:

10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	690,000,000 shares

11. Are any or all of Corporation's Securities Listed with the Philippine Stock Exchange?

Yes (  ) No (  )

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder of Section 11 of the RSA Rule 11 (a)-1 thereunder, and Section 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [  ] No [  ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [  ] No [  ]

## **PART I – FINANCIAL INFORMATION**

### **Item 1. Financial Statements**

Please see attached.

### **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations; Plan of Operations**

#### **PLAN OF OPERATIONS**

The Group, with a vision of providing quality environmental and waste management services nationwide, is currently spearheading activities aimed to enable municipalities, cities, and provinces to establish integrated waste management systems that are compliant with the requirements of Republic Act 9003, the Ecological Solid Waste Management Act of 2000.

With the technical competency and available solutions, BEST in partnership with local government units on a Public-Private Partnership (PPP) framework, has pioneered in building, developing, and operating state-of-the-art facilities to properly address waste management needs thereby reducing pollution and preventing further destruction of our natural resources.

On September 25, 2019, BEST entered into a Joint Venture with the City Government of Passi, Iloilo for the establishment, operation and maintenances of the Passi City Integrated Waste Management Facility, the first PPP project awarded to the BEST. The facility was opened in 2021.

As of March 31, 2023, the BEST is actively engaged in advanced stages of development for the realization of its additional PPP projects, which will place BEST at the forefront of the waste management industry all over the Philippines.

In addition, considering the ongoing focus and drive for compliance with proper waste management in the private and commercial sectors, the Company plans to further expand its operations in private waste collection and disposal within Metro Manila and its environs.

With the Group’s aspiration to transform the waste value chain by creating and implementing innovative and data-driven programs with organizations sharing the same goal of maximizing resource recovery and circularity, BEST launched My Basurero App – a waste collection hailing app that provides sustainable logistics solutions to individuals or organizations wanting to maximize waste diversion and implement proper waste disposal.

BEST believes in the importance of education on the grassroots level, to fully realize behavioral change, and solve the looming waste problem in the country. The Trash to Cashback Program is an incentivized segregation at source program aiming to convert individuals to eco-champions using environmental points, product incentives, gamification and challenges. The Trash to Cashback Program is powered by bXTRA Philippines, the first cloud-based customer loyalty program provider. In line with the Extended Producer Responsibility Act of 2022 (RA 11898), the Trash to Cashback Program became the platform for multi-stakeholder participation from local government units, FMCGs, waste management solutions providers, recycling partners, and MSMEs.

Tindahan Extra Mile <sup>TM</sup>: Balik PET Bottle Program (TEM) is a 3-year collaboration between Coca-cola Philippines, BEST, and Philippine Association of Sari-sari Stores and Carindaria Owners. TEM is a World Without Waste program partnership, powered by the Trash to Cashback System, paving the way for households to collect and recycle PET bottles and other recyclables through micro-retail stores empowerment.

The World-Wide Fund for Nature (WWF) started a three-year project entitled ‘Clean Ports, Clean Oceans: Improving Port Waste Management in the Philippines’ funded by the Grieg Foundation. The project focuses on three ports in the Philippines, namely the Manila North Port, Port of Batangas, and Port of Cagayan de Oro. WWF-Philippines is working closely with BEST in Port of Cagayan de Oro to undertake a proof of concept of Trash to Cashback Program to improve port waste management.

With these new projects, BEST aims for behavior modification and sustainability, by taking traditional methods and infusing modern systems and technologies to change the way people view waste and waste management.

## **MANAGEMENT’S DISCUSSION AND ANALYSIS**

Management’s discussion and analysis of the financial position and results of operations of the Parent Company and its subsidiary (the “Group”) should be read in conjunction with the attached interim consolidated financial statements as of March 31, 2023.

### **First Quarter Ended March 31, 2023 Compared to First Quarter Ended March 31, 2022**

Total consolidated revenues for the quarter ending March 31, 2023 amounted to Php50.19 million, down by Php26.86 million or 35% from the Php77.05 million posted in the same period of 2022. The material changes are as follows:

- Service Income - Decreased by Php26.53 million or 35% from the Php75.55 million in 2022 to Php49.02 million posted in the same period of 2023. This is mainly due to the decrease in income of the Company’s joint venture from hauling and waste collection in Cagayan de Oro City.
- Rental Income - Decreased by Php.39 million or 33%, from the Php1.20 million in 2022 to Php0.81 million in the same period of 2023. This is attributable mainly to the decrease in rental income from equipment and trucks which are now being used for the Company’s own hauling activities.

#### Expenses

Total consolidated expenses for the first quarter ending March 31, 2023 amounted to Php45.46 million, decreased by Php16.95 million or 27% from the Php62.41 million posted in the same period of 2022. The material changes are as follows:

- Cost of services amounted to Php37.41 million, which is Php18.02 million or 33% lower than the Php55.43 million in the same period of 2022. This is attributable mainly to the decrease in sub-contract costs of the joint venture to undertake the works and services for hauling and waste collection activities in Cagayan de Oro City.
- General and administrative expenses amounted to Php6.14 million, Php0.37 million or 6% higher than the Php5.77 million in the same period of 2022. This is attributable mainly to the increase in professional fees.

#### Net Income

The first three months of 2023 resulted in a net income of Php3.62 million, a significant decrease of Php7.40 million or 67% from the Php11.02 million posted in the same period of 2023. This is mainly due to the decrease in income of the joint venture from hauling and waste collections in Cagayan de Oro.

## Liquidity and Capital Resources

For the first three months of 2023, net cash provided by operating activities amounted to Php6.02 million, which increased by Php1.94 million as compared to Php4.08 million posted in the same period 2022. This is attributable mainly to the increase in other current assets, in income tax paid as well as repayment of trade and other payables.

Net cash used in investing activities amounted to Php4.06 million in the first three months of 2023, which decreased by Php1.44 million as compared to Php5.51 million in the same period of 2022. Cash used in investing activities consisted mainly of acquisition of property and equipment of Php7.18 million, net of dividends received from an associate of Php4.00 million.

Net cash used in financing activities amounted to Php1.36 million in the first three months of 2023, which decreased by Php0.70 million as compared to Php2.06 million in the same period of 2022, the said amounts representing payment of bank loans and interest.

### **Financial Position as of March 31, 2023 Compared to Financial Position as of December 31, 2022**

<b>Statements of financial position data</b>	<b>March 31, 2023</b>	December 31, 2022	<b>% Inc/(Dec)</b>
Total Current Assets	<b>1,001,980,954</b>	991,692,636	1%
Total Assets	<b>1,573,692,897</b>	1,568,716,835	0.31%
Total Current Liabilities	<b>221,888,953</b>	220,534,463	1%
Total Liabilities	<b>255,820,901</b>	254,466,411	1%
Total Stockholders' Equity	<b>1,317,871,996</b>	1,314,250,424	0.27%

The Company's consolidated total assets slightly increased by Php4.98 million or 0.31% from Php1,568.72 million as of December 31, 2022 to Php1,573.69 million as of March 31, 2023.

- Cash and cash equivalents increased by Php0.61 million or 2%, from Php25.53 million as of December 31, 2022 to Php26.14 million as of March 31, 2023. The increase was mainly due to the collection of receivables.
- Current portion of trade and other receivables marginally decreased by Php2.57 million or 0.27% from Php927.03 million as of December 31, 2022 to Php924.46 million as of March 31, 2023 due to the collection of the outstanding receivables.
- Other current assets increased by Php12.24 million or 31% from Php39.13 million as of December 31, 2022 to Php51.38 as of March 31, 2023 due to the increase in input VAT pertaining to the sub-contract cost for hauling and waste collection and prepayments.
- Noncurrent assets slightly decreased by Php5.31 million or 0.92% from Php577.02 million as of December 31, 2022 to Php571.71 million as of March 31, 2023.

Total consolidated liabilities slightly increased by Php1.35 million or 0.92%, from Php254.47 million as of December 31, 2022 to Php255.82 million as of March 31, 2023.

Total stockholders' equity up slightly by Php3.62 million or 0.27%, from Php1,314.25 million as of December 31, 2022 to Php1,317.87 million as of March 31, 2023, reflecting the income for the current year.

Current ratio decreased from 4.50x as of December 31, 2022 to 4.52x as of March 31, 2023; net working capital increased to Php780.09 million as of March 31, 2023 versus the Php771.16 million as of December 31, 2022.

## Key Performance Indicators

The company's key performance indicators are as follows:

<b>KPI</b>	<b>Calculation</b>	<b>March 31, 2023</b>	<b>December 31, 2022</b>
Current Ratio (1)	Current Assets/Current Liabilities	<b>4.52x</b>	4.50x
Quick Ratio (2)	Current Assets-Inventory-Prepaid Expenses /Current Liabilities	<b>4.28x</b>	4.32x
Debt to Equity Ratio (3)	Liabilities/ Stockholders' Equity	<b>0.19x</b>	0.19x
Book Value per share (4)	Total Assets –Total Liabilities/ Outstanding Shares	<b>1.91</b>	1.90
Income per Share (5)	Net Income/Weighted Average Number of Shares Outstanding	<b>0.005</b>	0.06

	<u>March 31, 2023</u>	<u>December 31, 2022</u>
(1) Current Ratio	1,001,980,954/221,888,953	991,692,636/220,534,463
(2) Quick Ratio	950,601,200/221,888,953	952,558,025/220,534,463
(3) Debt to Equity	255,820,901/1,317,871,996	254,466,411/1,314,250,424
(4) Book Value/Share	1,317,871,996/690,000,000	1,314,250,424/690,000,000
(5) Income per Share	3,621,572/690,000,000	41,549,798/690,000,000

The Current Ratio is the general measure of a company's liquidity. It represents the ratio of all current assets to all current liabilities. It is also known as the "Working Capital Ratio" because working capital is the excess of current assets over current liabilities.

The Quick Ratio is another measure of a company's liquidity. It is used to measure a company's ability to pay its liabilities using assets that are cash or very liquid.

The Debt to Equity Ratio is a measure of leverage, or the relative amount of funds provided by lenders and owners. This measures the amount of debt being used by the Company.

Book Value per Share is a measure of stockholders' equity. It represents the difference between total assets and total liabilities then divide that total by the number of common shares outstanding.

Income per Share is computed by dividing the net income by the weighted average number of common shares outstanding.

## Other Matters

- a) There were no known trends, demands, commitments, events or uncertainties that had or will have a material impact on the Company's liquidity other than those discussed in the Plan of Operation, Item 2- Management's Discussion and Plan of Operations.
- b) There were no known events that triggered direct or contingent financial obligation that is material to the Company including any default or acceleration of an obligation.
- c) There were no material off-balance sheet transaction, arrangements, obligations (including contingent obligations) and other relationship of the company with unconsolidated entities or other persons created during the reporting period.

- d) There were no material commitments for capital expenditures.
- e) There were no other known trends, events, or uncertainties that have had or that are reasonably expected to have a material impact on net sales or income other than what was mentioned in the Plan of Operation, Item 2 – Management’s Discussion and Analysis;
- f) There were no significant elements of income or loss that did not arise from the Company’s continuing operations.
- g) There were no seasonal aspects that had material effect on the financial condition or results of operation.

## **PART II – OTHER INFORMATION**

The issuer may, at its option, report under this item any information not previously reported in a report on SEC 17-C. If disclosure of such information is made under this Part II, it need not be repeated in a report on Form 17-C which would otherwise be required to be filed with respect to such information or in a subsequent report on Form 17-Q.

Not Applicable

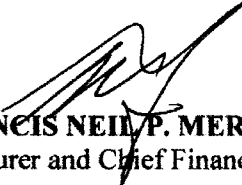
## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Issuer :** IPM HOLDINGS, INC.

  
**ISABELITA P. MERCADO**  
Chairman and Chief Executive Officer

Date: May 24, 2023

  
**FRANCIS NEIL P. MERCADO**  
Treasurer and Chief Financial Officer

Date: May 24, 2023



**IPM HOLDINGS, INC. AND SUBSIDIARY**  
**INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

	<b>March 31, 2023</b>	<b>December 31, 2022</b>
	<b>Unaudited</b>	<b>Audited</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash (Note 4)	<b>₱26,138,243</b>	₱25,528,045
Current portion of receivables (Notes 5 and 15)	<b>924,462,957</b>	927,029,980
Other current assets (Note 6)	<b>51,379,754</b>	39,134,611
Total Current Assets	<b>₱1,001,980,954</b>	₱991,692,636
<b>Noncurrent Assets</b>		
Noncurrent portion of receivables (Notes 5 and 15)	<b>41,045,900</b>	40,750,820
Deposits (Note 8)	<b>1,988,034</b>	1,988,034
Investments in an associate and a joint venture (Note 7)	<b>181,388,410</b>	185,388,410
Property and equipment (Note 10)	<b>212,198,732</b>	211,400,882
Investment property (Note 9)	<b>101,535,963</b>	101,881,105
Deferred tax assets (Note 20)	<b>10,680,910</b>	13,622,746
Other noncurrent assets (Note 11)	<b>22,873,994</b>	21,992,202
Total Noncurrent Assets	<b>571,711,943</b>	577,024,199
	<b>₱1,573,692,897</b>	₱1,568,716,835
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Loan payable (Note 13)	<b>₱84,000,000</b>	₱85,000,000
Income tax payable	<b>3,843,457</b>	2,222,895
Trade and other payables (Note 12)	<b>134,045,496</b>	133,311,568
Total Current Liabilities	<b>221,888,953</b>	220,534,463
<b>Noncurrent Liabilities</b>		
Asset rehabilitation obligation (ARO-liability) (Note 22)	<b>31,275,298</b>	31,275,298
Net pension liability (Note 19)	<b>2,656,650</b>	2,656,650
Total Noncurrent Liabilities	<b>33,931,948</b>	33,931,948
Total Liabilities	<b>255,820,901</b>	254,466,411
<b>Equity</b>		
Equity Attributable to Equity Holders of the Parent Company		
Capital stock (Note 14)	<b>690,000,000</b>	690,000,000
Retained earnings (Note 14)	<b>514,774,094</b>	512,290,197
Other reserves (Notes 1 and 19)	<b>(298,697,437)</b>	(298,697,437)
	<b>906,076,657</b>	903,592,760
Noncontrolling interests (Note 2)	<b>411,795,339</b>	410,657,664
Total Equity	<b>1,317,871,996</b>	1,314,250,424
	<b>₱1,573,692,897</b>	₱1,568,716,835

*See accompanying Notes to Consolidated Financial Statements.*

**IPM HOLDINGS, INC. AND SUBSIDIARY**  
**INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	<b>2022</b>
<b>REVENUE AND OTHER INCOME</b>		
Service income (Notes 15, 16 and 22)	<b>₱49,024,950</b>	₱75,554,573
Equity in net earnings of an associate and a joint venture - net (Note 7)	-	-
Rental income (Notes 9, 15 and 22)	<b>806,504</b>	1,203,505
Interest income (Notes 4, 8 and 15)	<b>357,287</b>	295,446
	<b>50,188,741</b>	77,053,524
<b>EXPENSES AND OTHER CHARGES</b>		
Cost of services (Note 17)	<b>37,409,500</b>	55,431,604
General and administrative expenses (Note 18)	<b>6,140,135</b>	5,772,973
Interest expense (Notes 13 and 22)	<b>1,913,294</b>	1,210,000
	<b>45,462,929</b>	62,414,577
<b>INCOME BEFORE INCOME TAX</b>	<b>4,725,812</b>	14,638,947
<b>PROVISION FOR INCOME TAX</b> (Note 20)	<b>1,104,240</b>	3,616,405
<b>NET INCOME</b>	<b>3,621,572</b>	11,022,542
<b>OTHER COMPREHENSIVE INCOME</b>		
Actuarial losses on defined benefit obligation - net of tax (Note 19)	-	-
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱3,621,572</b>	₱11,022,542
Net income attributable to:		
Equity holders of the parent	<b>₱2,483,897</b>	₱8,161,248
Noncontrolling interests	<b>1,137,675</b>	2,861,294
	<b>₱3,621,572</b>	₱11,022,542
Total comprehensive income attributable to:		
Equity holders of the parent	<b>₱2,483,897</b>	₱8,161,248
Noncontrolling interests	<b>1,137,675</b>	2,861,294
	<b>₱3,621,572</b>	₱11,022,542
<b>BASIC/DILUTED EARNINGS PER SHARE</b> (Note 21)	<b>₱0.005</b>	₱0.016

*See accompanying Notes to Consolidated Financial Statements.*

**IPM HOLDINGS, INC. AND SUBSIDIARY**

**INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

	Equity Attributable to Equity Holders of the Parent					Total Equity
	Capital Stock (Note 14)	Retained Earnings- Unappropriated (Note 14)	Other Reserves		Noncontrolling Interests (Note 2)	
			Equity Reserve (Note 1)	Actuarial Gains (Losses) on Defined Benefit Obligation (Note 19)		
Balance as of January 1, 2023	P690,000,000	P512,290,197	(P298,498,391)	(P199,046)	P410,657,664	P1,314,250,424
Net income	-	2,483,897	-	-	1,137,675	3,621,572
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income	-	2,483,897	-	-	1,137,675	3,621,572
At March 31, 2023	P690,000,000	P514,774,094	(P298,498,391)	(P199,046)	P411,795,339	P1,317,871,996
Balance as of January 1, 2022	P690,000,000	P481,744,213	(P298,498,391)	(P387,200)	P398,917,958	P1,271,776,580
Net income for the first quarter	-	8,161,248	-	-	2,861,294	11,022,542
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income	-	8,161,248	-	-	2,861,294	11,022,542
At March 31, 2022	P690,000,000	P489,905,461	(P298,498,391)	(P387,200)	P401,779,252	P1,282,799,112

*See accompanying Notes to Consolidated Financial Statements.*

**IPM HOLDINGS, INC. AND SUBSIDIARY**  
**INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	<b>2022</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	<b>₱4,725,812</b>	₱14,638,947
Adjustments for:		
Depreciation and amortization (Notes 9, 10, 17 and 18)	<b>6,722,656</b>	6,092,778
Interest expense (Notes 13 and 22)	<b>358,095</b>	1,061,389
Net change in pension liability (Notes 18 and 19)	-	(500,000)
Interest income (Notes 4, 8 and 15)	<b>(357,287)</b>	(295,446)
Operating income before changes in working capital	<b>11,449,276</b>	20,997,668
Decrease (increase) in:		
Receivables	<b>2,567,024</b>	(216,143)
Other current assets	<b>(12,011,133)</b>	(14,442,903)
Increase (decrease) in trade and other payables	<b>733,928</b>	(3,693,846)
Net cash generated from operations	<b>2,739,095</b>	2,644,776
Interest received	<b>62,207</b>	366
Income tax paid (including creditable withholding tax)	<b>3,224,146</b>	1,434,132
Net cash provided by operating activities	<b>6,025,448</b>	4,079,274
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisition of property and equipment (Note 10)	<b>(7,175,365)</b>	(4,989,867)
Increase in other noncurrent assets (Note 11)	<b>(881,790)</b>	(522,764)
Dividends received from an associate (Note 7)	<b>4,000,000</b>	-
Net cash used in investing activities	<b>(4,057,155)</b>	(5,512,631)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Interest paid (Notes 13 and 25)	<b>(358,095)</b>	(1,061,389)
Payment of bank loan (Notes 13 and 25)	<b>(1,000,000)</b>	(1,000,000)
Net cash used in financing activities (Note 25)	<b>(1,358,095)</b>	(2,061,389)
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>610,198</b>	(3,494,746)
<b>CASH AT BEGINNING OF YEAR</b>	<b>25,528,045</b>	7,088,744
<b>CASH AT END OF YEAR (Note 4)</b>	<b>₱26,138,243</b>	₱3,593,998

*See accompanying Notes to Consolidated Financial Statements.*

**IPM HOLDINGS, INC.****INTERIM PARENT COMPANY STATEMENTS OF FINANCIAL POSITION**

	March 31, 2023	December 31, 2022
	Unaudited	Audited
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash (Note 4)	<b>₱496,770</b>	₱121,012
Financial assets (net of allowance for expected credit losses of ₱1,066,172)	–	–
Other current assets - net (Note 6)	<b>461,843</b>	40,000
Total Current Assets	<b>958,613</b>	161,012
<b>Noncurrent Asset</b>		
Investment in a subsidiary	<b>485,375,000</b>	485,375,000
	<b>₱486,333,613</b>	₱485,536,012
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Advances from related party	<b>₱23,500,000</b>	₱21,500,000
Accrued expenses and other payables (Note 12)	<b>248,984</b>	522,256
Total Current Liabilities	<b>23,748,984</b>	22,022,256
<b>Equity</b>		
Capital stock (Note 14)	<b>690,000,000</b>	690,000,000
Deficit	<b>(227,415,371)</b>	(226,486,244)
Total Equity	<b>462,584,629</b>	463,513,756
	<b>₱486,333,613</b>	₱485,536,012

*See accompanying Notes to Parent Company Financial Statements.*

**IPM HOLDINGS, INC.****INTERIM PARENT COMPANY STATEMENTS OF COMPREHENSIVE INCOME**

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	<b>2022</b>
<b>INCOME</b>		
Interest (Note 4)	<b>₱55</b>	<b>₱29</b>
<b>EXPENSES</b>		
Professional fees	<b>175,000</b>	80,000
Salaries and wages	<b>146,000</b>	146,000
Directors' per diem (Note 17)	<b>280,000</b>	-
Stock exchange listing fee	<b>115,575</b>	121,613
Utilities (Note 17)	<b>15,000</b>	30,000
Rent expense (Note 17)	<b>40,179</b>	26,786
Entertainment, amusement and recreation	<b>56,924</b>	13,500
Transportation	<b>10,500</b>	10,500
Taxes and licenses	<b>18,200</b>	22,500
Office supplies and printing costs	<b>8,560</b>	-
Miscellaneous	<b>63,235</b>	6,760
	<b>929,173</b>	457,659
<b>LOSS BEFORE INCOME TAX</b>	<b>(929,118)</b>	(457,630)
<b>PROVISION FOR INCOME TAX</b> (Note 20)	<b>11</b>	5
<b>NET LOSS / TOTAL COMPREHENSIVE LOSS</b>	<b>(₱929,129)</b>	<b>(₱457,635)</b>

*See accompanying Notes to Parent Company Financial Statements.*

**IPM HOLDINGS, INC.****INTERIM PARENT COMPANY STATEMENTS OF CHANGES IN EQUITY**

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	<b>Capital Stock</b> (Note 8)	<b>Deficit</b>	<b>Total</b>
<b>At January 1, 2023</b>	<b>₱690,000,000</b>	<b>(₱226,486,242)</b>	<b>₱463,513,758</b>
Net loss	–	(929,129)	(929,129)
<b>At March 31, 2023</b>	<b>₱690,000,000</b>	<b>(₱227,415,371)</b>	<b>₱462,584,629</b>
<b>At January 1, 2022</b>	<b>₱690,000,000</b>	<b>(₱222,968,717)</b>	<b>₱467,031,283</b>
Net loss	–	(457,634)	(457,634)
<b>At March 31, 2022</b>	<b>₱690,000,000</b>	<b>(₱223,426,351)</b>	<b>₱466,573,649</b>

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*See accompanying Notes to Parent Company Financial Statements.*

**IPM HOLDINGS, INC.****INTERIM PARENT COMPANY STATEMENTS OF CASH FLOWS**

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	<b>2022</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Loss before income tax	<b>(P929,119)</b>	(P457,630)
Adjustments for:		
Interest income (Note 4)	<b>(55)</b>	(29)
Operating loss before changes in working capital	<b>(929,174)</b>	(457,659)
Changes in operating assets and liabilities:		
Increase in other current assets	<b>(421,842)</b>	(429,826)
Increase/(decrease) in accrued expenses and other payables	<b>(273,270)</b>	43,394
Net cash used in operations	<b>(1,624,286)</b>	(844,091)
Interest received	<b>55</b>	29
Income tax paid	<b>(11)</b>	(5)
Net cash flows used in operating activities	<b>(1,624,242)</b>	(844,067)
<b>CASH FLOWS FROM FINANCING ACTIVITY</b>		
Proceeds from advances from related party	<b>2,000,000</b>	700,000
<b>NET DECREASE IN CASH</b>	<b>357,758</b>	(144,067)
<b>CASH AT BEGINNING OF YEAR</b>	<b>121,012</b>	250,095
<b>CASH AT END OF YEAR (Note 4)</b>	<b>P496,770</b>	P106,028

*See accompanying Notes to Parent Company Financial Statements.*



# **IPM HOLDINGS, INC. AND SUBSIDIARY**

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## **NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

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### **1. Corporate Information and Status of Operations**

IPM Holdings, Inc., (the Parent Company) and its subsidiary, Basic Environmental Systems and Technologies, Inc. (BEST) (collectively referred to as “the Group”), were incorporated in the Philippines on August 31, 1995 and September 15, 1999, respectively. The Parent Company’s registered office address is at Penthouse, The Taipan Place, F. Ortigas Jr., Road, Ortigas Center, Pasig City.

The Parent Company is engaged in the business of investment; to own, hold, use, sell, assign, transfer, mortgage, pledge, exchange or otherwise dispose of real and personal property of every kind and description; and, to manage any business, joint venture, firm partnership, corporation, institution or entity or otherwise act as holding or management corporation thereof.

BEST is engaged in contracting and consulting business for waste management, public cleansing, sanitation and general hygiene to provide comprehensive waste disposal services.

The Parent Company’s shares are publicly traded in the Philippine Stock Exchange (PSE) under the ticker “IPM”. As of December 31, 2022 and 2021, the top four beneficial shareholders of the Parent Company are the following:

	<u>Percentage of ownership</u>
IPM Construction and Development Corporation (IPMCDC)	51%
IPM Environmental Services, Inc. (IPMESI)	10%
IPM Realty and Development Corporation (IPMRDC)	7%
Public	32%

IPMCDC, IPMESI and IPMRDC were all incorporated in the Philippines. The ultimate parent company of the Group is IPMCDC.

#### *Reverse acquisition*

Before the Parent Company acquired 75% interest in BEST, majority of the shareholders of BEST are also the shareholders of IPMCDC, IPMESI and IPMRDC. Hence, the Parent Company’s acquisition of 75% interest in BEST effectively qualifies as a reverse acquisition since BEST is the combining entity whose owners as a group retain or receive the largest portion of the voting rights in the combined entity. Equity reserve pertains to the difference in capital structure of IPM and BEST and recognition of deficit of IPM during the date of acquisition, as the retained earnings of the consolidated financial statements represents retained earnings of BEST before acquisition adjusted by post-acquisition results of the Group.

Since the Parent Company is not a business as defined in paragraph B7 of PFRS 3, *Business Combination*, the transaction did not qualify a business combination, but a share-based payment transaction whereby BEST has received the net assets of the Parent Company together with the listing status of the Parent Company.

The consolidated financial statements reflect the substance of the transaction which is that BEST is the continuing entity, therefore, the principles and guidance on the preparation and presentation of the consolidated financial statements in a reverse acquisition set out in PFRS 3 were applied in this transaction. However, the listing status did not qualify for recognition as an intangible asset, and therefore expensed in profit or loss.

In 2013, listing expense was recognized in profit or loss and equity reserve at the date of acquisition. Computation of listing expense follows:

Fair value of BEST at acquisition date	₱650,295,426
<u>Interest acquired by Parent Company</u>	<u>75%</u>
	487,721,570
<u>Cash paid by Parent Company</u>	<u>462,500,000</u>
	<u>₱25,221,570</u>

#### Status of Operations and Management's Plans

The Group, with a vision of providing quality environmental and waste management services nationwide, is currently spearheading activities aimed to enable municipalities, cities, and provinces to establish integrated waste management systems that are compliant with the requirements of Republic Act 9003, the Ecological Solid Waste Management Act of 2000.

With the technical competency and available solutions, BEST in partnership with local government units on a Public-Private Partnership (PPP) framework, has pioneered in building, developing, and operating state-of-the-art facilities to properly address waste management needs thereby reducing pollution and preventing the further destruction of our natural resources.

On September 25, 2019, BEST entered into a Joint Venture with the City Government of Passi, Iloilo for the establishment and operations of the Passi City Integrated Waste Management Facility, the first PPP project awarded to BEST. The facility was opened in 2021.

As of March 31, 2023, BEST is actively engaged in advanced stages of development for the realization of its additional PPP projects, which will place BEST at the forefront of the waste management industry all over the Philippines.

In addition, considering the ongoing focus and drive for compliance with proper waste management in the private and commercial sectors, BEST plans to further expand its operations in private waste collection and disposal within Metro Manila and its environs.

With the Group's aspiration to transform the waste value chain by creating and implementing innovative and data-driven programs with organizations sharing the same goal of maximizing resource recovery and circularity, BEST launched My Basurero App - a waste collection hailing app that provides sustainable logistics solutions to individuals or organizations wanting to maximize waste diversion and implement proper waste disposal.

BEST believes in the importance of education on the grassroots level, to fully realize behavioral change, and solve the looming waste problem in the country. The Trash to Cashback Program is an incentivized segregation at source program aiming to convert individuals to eco-champions using environmental points, product incentives, gamification and challenges. The Trash to Cashback Program is powered by bXTRA Philippines, the first cloud-based customer loyalty program provider. In line with the Extended Producer Responsibility Act of 2022 (RA 11898), the Trash to Cashback Program became the platform for multi-stakeholder participation from local government units, FMCGs, waste management solutions providers, recycling partners, and MSMEs.

Tindahan Extra Mile <sup>TM</sup>: Balik PET Bottle Program (TEM) is a 3-year collaboration between Coca-cola Philippines, BEST, and Philippine Association of Sari-sari Stores and Carinderia Owners. TEM is a World Without Waste program partnership, powered by the Trash to Cashback System, paving the way for households to collect and recycle PET bottles and other recyclables through micro-retail stores empowerment.

The World Wide Fund for Nature (WWF) started a three-year project entitled ‘Clean Ports, Clean Oceans: Improving Port Waste Management in the Philippines’ funded by the Grieg Foundation. The project focuses on three ports in the Philippines, namely the Manila North Port, Port of Batangas, and Port of Cagayan de Oro. WWF-Philippines is working closely with BEST in Port of Cagayan de Oro to undertake a proof of concept of Trash to Cashback Program to improve port waste management.

With these new projects, BEST aims for behavior modification and sustainability, by taking traditional methods and infusing modern systems and technologies to change the way people view waste and waste management.

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## 2. Summary of Significant Accounting Policies

### Basis of Preparation

The accompanying consolidated financial statements have been prepared using the historical cost basis and presented in Philippine Peso (₱), the Group’s functional currency. All amounts are rounded to the nearest Philippine Peso unless otherwise indicated.

The accompanying consolidated financial statements have been prepared under the going concern assumption. While the government eases restrictions of business activities to revive economic growth, the impact of COVID-19 may continue to evolve giving inherent uncertainties on businesses.

### Statement of Compliance

The consolidated financial statements have been prepared in accordance with the Philippine Financial Reporting Standards (PFRSs).

### Basis of Consolidation

The consolidated financial statements prepared following a reverse acquisition are issued under the name of the Parent Company (legal parent or accounting acquiree) but is a continuation of the financial statements of BEST (legal subsidiary or accounting acquirer). The consolidated financial statements comprise the financial statements of the Parent Company and BEST.

The consolidated financial statements are prepared based on the principles of reverse acquisition involving a non-trading shell company. The accounting acquiree is fully consolidated from the date of acquisition or incorporation, being the date on which the accounting acquirer obtains control, and continues to be consolidated until the date that such control ceases.

All intra-group balances, transactions and unrealized gains and losses resulting from intra-group transactions are eliminated in full.

Noncontrolling interest (NCI) represent the portion of profit or loss and the net assets not held by the Group and are presented separately in the consolidated statements of comprehensive income and within equity in the consolidated statements of financial position and consolidated statements of changes in equity.

Acquisitions of NCI are accounted for using the acquisition method, whereby the Group considers the acquisition of NCI as an equity transaction. Any premium or discount on subsequent purchases from NCI shareholders is recognized directly in equity and attributed to the equity holders of the Parent Company.

#### *Assessment of Control*

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect that return through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of the subsidiary are included in the consolidated statements of financial position and consolidated statements of comprehensive income from the date the Group gains control at the subsidiary until the date the Group loses the control.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Group and to the NCI, even if this results in the NCI having a deficit balance. When necessary, adjustments are made to the consolidated financial statements of the subsidiary to bring its accounting policies in line with the accounting policies of the Group.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. When the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interests;
- Derecognizes the cumulative translation adjustments recorded in equity;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Recognizes any surplus or deficit in profit or loss; and
- Reclassifies the Parent Company's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate.

There are no significant restrictions on the Group's ability to use assets or settle liabilities within the Group. There is no difference on the voting rights of non-controlling interests as compared to majority stockholders.

#### Change in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the Group's financial statements are consistent with those of the previous financial year except that the Group has adopted the following new accounting pronouncements starting January 1, 2022. Unless otherwise indicated, the adoption of these pronouncements did not have significant impact on the financial statements.

- Amendments to PFRS 3, *Reference to the Conceptual Framework*

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential ‘day 2’ gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately.

At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and apply prospectively.

- Amendments to PAS 16, *Plant and Equipment: Proceeds before Intended Use*

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

The amendments are not expected to have a material impact on the Group.

- Amendments to PAS 37, *Onerous Contracts – Costs of Fulfilling a Contract*
- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*
  - Amendments to PFRS 9, *Financial Instruments, Fees in the ‘10 per cent’ test for derecognition of financial liabilities*
  - Amendments to PAS 41, *Agriculture, Taxation in fair value measurements*

#### Standards and Interpretation Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. The Group does not expect the future adoption of the said pronouncements to have a significant impact on its financial statements. The Group intends to adopt the following pronouncements when they become effective.

#### *Effective beginning on or after January 1, 2023*

- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*  
The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:
  - Replacing the requirement for entities to disclose their ‘significant’ accounting policies with a requirement to disclose their ‘material’ accounting policies, and
  - Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after January 1, 2023. Early application is permitted as long as this fact is disclosed. The amendments are not expected to have a material impact on the Group.

- Amendments to PAS 8, *Definition of Accounting Estimates*  
The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after January 1, 2023 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.

- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

*Effective beginning on or after January 1, 2024*

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*
- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*

*Effective beginning on or after January 1, 2025*

- PFRS 17, *Insurance Contracts*

*Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

## **Significant Accounting Policies**

### Current versus Non-current Classification

The Group presents assets and liabilities in statement of financial position based on current or non-current classification.

An asset as current when it is:

- (a) Expected to be realized or intended to be sold or consumed in normal operating cycle;
- (b) Held primarily for the purpose of trading;
- (c) Expected to be realized within twelve months after the reporting period; or
- (d) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- (a) It is expected to be settled in normal operating cycle;
- (b) It is held primarily for the purpose of trading;
- (c) It is due to be settled within twelve months after the reporting period; or
- (d) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

Deferred tax assets and liabilities are classified as noncurrent.

### Financial Instruments

#### *Date of recognition*

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

#### Financial assets

##### *Initial recognition of financial instruments*

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. The Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

As of March 31, 2023 and December 31, 2022, the Group's financial assets pertain to financial assets at amortized cost (debt instruments).

##### *Financial assets at amortized cost*

This category is the most relevant to the Group. The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost includes cash, receivables and deposits.

##### *Derecognition*

A financial asset (or, where applicable, a part of a financial asset or part of a Group of similar financial assets) is primarily derecognized (i.e., removed from the consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership.

When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### *Impairment of financial assets*

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For trade receivables, an impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., customer type). The calculation reflects the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

For receivables from related parties, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

#### *Determining the stage for impairment*

At each reporting date, the Group assesses whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Group considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and forward-looking analysis.

The Group considers that there has been a significant increase in credit risk when contractual payments are more than 90 days past due.

An exposure will migrate through the ECL stages as asset quality deteriorates. If, in a subsequent period, asset quality improves and also reverses any previously assessed significant increase in credit risk since origination, then the loss allowance measurement reverts from lifetime ECL to 12-month ECL.

#### Financial liabilities

##### *Initial recognition and measurement*



Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include "Trade and other payables" (other than "Payable to government agencies" which is covered by other accounting standard) and "Loan Payable".

#### *Subsequent measurement*

The measurement of financial liabilities depends on their classification, as described below:

#### *Financial liabilities at fair value through profit or loss*

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by PFRS 9. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in profit or loss. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in PFRS 9 are satisfied. The Group has not designated any financial liability as at fair value through profit or loss.

#### *Loans and borrowings and other payables*

This is the category most relevant to the Group. After initial recognition, interest-bearing loans and borrowings, and other payables are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in profit or loss.

This category generally applies to "Trade and other payables" (excluding payable to government agencies) and "Loan payable".

#### *Derecognition*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position, if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the assets or liability, assuming that market participants act in their economic best interest.

### *Fair value hierarchy*

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: Valuation techniques for which the lowest input that is significant to the fair value measurement is directly or indirectly observable; and

Level 3: Valuation techniques for which lowest level input that is significant to the fair value measurement is observable.

### *Financial instruments*

The fair values for financial instruments traded in active markets at the reporting date are based on their quoted market prices (any price between the bid and ask spread), without any deduction for transaction costs. When current market prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing models, and other relevant valuation models. Any difference noted between the fair value and the transaction price is treated as expense or income, unless it qualifies for recognition as some type of asset or liability.

### *Nonfinancial asset*

Fair value measurement of nonfinancial asset, such as investment property, property and equipment, and investments in an associate and a joint venture takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group's management determines the policies and procedures for both recurring fair value measurement and for non-recurring fair value measurement. External valuers are involved for valuation of significant assets, such as investment property. Involvement of external valuers is decided upon annually by management.

#### Other Current Assets

Prepayments represent expenses not yet incurred but already paid in advance. These are initially recorded as assets and measured at the amount of cash paid. Subsequently, these are charged to profit and loss as the benefits are consumed in operations or expired with the passage of time. Input value-added tax and creditable withholding tax are recognized as assets to the extent that it is probable that the benefit will flow to the Group. These are derecognized when there is a legally enforceable right to apply the recognized amounts against the related tax liability within the period prescribed by the relevant tax laws.

#### Other assets

Other assets pertain to the expenses incurred in relation to the design, engineering, and construction of the sanitary landfill related to the project under the joint venture agreement between the Group and a local government unit. These expenses are considered as costs to fulfill a contract which are capitalizable under PFRS 15, *Revenue from Contracts with Customers*. In order for an entity to recognize an asset from the costs incurred to fulfill a contract, those costs must meet all of the following criteria: (a) the costs relate directly to a contract or to an anticipated contract that the entity can specifically identify; (b) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (c) the costs are expected to be recovered.

#### Investments in an Associate and a Joint Venture

Associates are entities in which the Group has significant influence and which are neither subsidiaries nor joint ventures of the Group. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries.

A joint venture is an entity, not being a subsidiary or an associate, in which the Group exercises joint control together with one or more venturers. Investments in an associate and a joint venture are accounted for under the equity method of accounting in the consolidated financial statements.

Under the equity method, the investments in associate and joint venture are carried in the consolidated statements of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associate and joint venture, less dividends declared and impairment in value.

The interest in an associate and a joint venture is the carrying amount of the investment in the associate and joint venture under the equity method together with any long-term interests that, in substance, form part of the investor's net investment in the associate and joint venture.

After application of the equity method, the Group determines whether it is necessary to recognize any impairment loss with respect to the Group's net investments in the associate and joint venture. The consolidated statements of comprehensive income reflects the Group's share in the results of operations of its associate and joint venture. This is included in the "Equity in net earnings (losses) of an associate and a joint venture" account in the consolidated statements of comprehensive income. After the Group's interest is reduced to zero, additional losses are provided to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate and joint venture. Upon loss of significant influence over the associate, the Group measures and recognizes any remaining investment at fair value and will subsequently be measured using the policy on financial assets. Any difference between the carrying amount of the associate and joint venture upon loss of significant influence and the fair value of the remaining investment and proceeds from disposal is recognized in profit or loss.

### Interest in a Joint Operation

The Group has an interest in a joint arrangement, whereby the parties have a contractual arrangement that establishes joint control. The Group's interest in the joint arrangement is classified as a Joint Operation and recognizes its share of jointly held assets, liabilities, income and expenses of the joint operation with similar items, line by line in its financial statements.

### Investment Property

Property held for long-term rental and/or capital appreciation are classified as investment property. Investment property is measured initially at cost, including transaction costs. Subsequent to initial recognition, investment property, except land, is stated at cost, less any accumulated depreciation and amortization and any accumulated impairment in value. Land is stated at cost, less any accumulated impairment losses.

Investment property is derecognized when either it has been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from their disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in profit or loss in the year of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner-occupation, commencement of an operating lease to another party or by the end of construction or development.

Depreciation of investment property is computed using the straight-line method over the estimated useful life of 35 years.

### Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and any accumulated impairment in value. Such cost includes the cost of replacing part of such property and equipment when such cost is incurred if the recognition criteria are met.

Depreciation of property and equipment, other than land and identified development cost specific to the landfill cells, is computed using the straight-line method over the following estimated useful lives:

	Years
Condominium units and improvements	35
Development costs	5 to 15
Transportation and heavy equipment	5 to 10
Office furniture and fixtures	2 to 5
Leasehold improvements	5 or over the period of lease term, whichever is shorter

The Group's land used as sanitary landfill and identified development costs specific to the landfill cells are depreciated using the unit of production method (i.e., volume of landfill utilized over the total landfill utilization capacity).

The estimated salvage value, useful lives and depreciation method are reviewed periodically to ensure that the salvage value, period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment. The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation and any impairment in value, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

#### Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that a nonfinancial asset (i.e., property and equipment, investment property, and investments in an associate and a joint venture) may be impaired. If any such indication exists, or when annual impairment testing for a nonfinancial asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. Impairment losses are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

#### *Investments in an associate and a joint venture*

After application of the equity method, the Group determines whether it is necessary to recognize any additional impairment loss with respect to the Group's net investment in the investee companies. The Group determines at each reporting date whether there is any objective evidence that the investment in an associate or a joint venture is impaired. If this is the case, the Group calculates the amount of impairment as being the difference between the recoverable amount (higher of fair value less cost to sell or value-in-use) and the carrying value of the investments in an associate or a joint venture and recognizes the difference in profit or loss.

#### Asset Rehabilitation Obligation (ARO-liability)

The Group is legally required to rehabilitate the land used as landfill through performance of certain maintenance and monitoring functions at site for a minimum of ten (10) years. Although rehabilitation costs will only be incurred and paid when the last phases/cells of the landfill reach final waste elevation, the event that gives rise to the obligation is the actual development and operations conducted by the Group in the landfill. The provision for rehabilitation is made based on historical experience and benchmarking of costs from other similar operations undertaken by companies within the same industry.

The estimated cost of Asset Rehabilitation Obligation was recognized by the Group as part of property and equipment under "ARO-Asset" account. The capitalized asset is depreciated on a straight-line basis over the period of expected utilization of the landfill. The amount of related obligation is recognized and carried at amortized cost using the effective interest method. The Group regularly assesses the sufficiency of provision for ARO-liability and adjusts the related liability for changes in estimates.

#### Equity

##### *Capital stock*

Capital stock is measured at par value for all shares issued and outstanding. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

##### *Retained earnings*

Retained earnings represent the cumulative balance of net income or loss of the Group, net of any dividend declaration. Unappropriated retained earnings represent that portion which is free and can be

declared as dividends to stockholders, after adjustments for any unrealized items, which are considered not available for dividend declaration. Appropriated retained earnings represent that portion which has been restricted and therefore is not available for any dividend declaration.

*Equity reserve*

Equity reserve pertains to the effect of reverse acquisitions and actuarial gains (losses) on defined benefit obligation.

Revenue from Contracts with Customers

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in all of its revenue arrangements.

*Income from tipping fee*

Transaction price is determined to be the contract price stated in each contract service. Hauling of municipal residual waste to Morong Engineered Sanitary Landfill (the Facility) and use of LGU of the Facility is considered as a single performance obligation, therefore it is not necessary to allocate the transaction price. The service is capable of being distinct from the other services and the transaction price for each service is separately identifiable. Income from tipping fee is recognized at a point in time and when the Group satisfies a performance obligation by transferring a promised service to the customer.

*Consultancy/field services*

The transaction price is determined to be the contract price stated in each contract service. The Group's responsibility as the contractor to manage, operate, and maintain the principal's (IPMCD) Material Recovery Facility is considered as a single performance obligation since two or more services are significantly affected by each other. Considering that the Group would not be able to fulfill its obligation by transferring each of the services independently, it is not necessary to allocate the transaction price. Income from consultancy/field services is recognized over the time the related services are rendered and upon the customer's simultaneous receipt of the services provided by the Group.

*Hauling income*

The transaction price is determined to be the price stated in each contract service or work orders. Collection of residual waste from the customer's garbage room and its disposal is considered as a single performance obligation, therefore it is not necessary to allocate the transaction price. The service is capable of being distinct from the other services and the transaction price for each service is separately identifiable. Income from hauling services is recognized at a point in time the related services are rendered and when the Group satisfies a performance obligation by transferring a promised service to the customer.

Rental income

Rental income pertains to the transportation and heavy equipment leased out by the Group and a portion of its office space leased under cancellable operating lease. Rental income is recognized when earned over the time the related services are rendered.

Costs and Expenses

Cost and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in Group's equity, other than those relating to distributions to stockholders.

#### *Cost of services*

Cost of services include costs relating directly to a specific contract, costs that are attributable to a contract activity in general and can be allocated to the contract and other costs that can be charged to the customer under the contract.

These are recognized when incurred and is measured based on the actual costs and valuation of goods or services used or consumed.

#### *General and administrative expenses*

General and administrative expenses are recognized in profit or loss in the period these are incurred and is measured based on the actual costs and valuation of goods or services used or consumed.

#### Retirement Cost

The Group has funded, non-contributory retirement plan, administered by a trustee, covering its regular employees. Retirement cost is actuarially determined using the projected unit credit method.

This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

Defined retirement costs comprise the following:

- (a) Service costs
- (b) Net interest on the net defined benefit liability
- (c) Remeasurements of net defined benefit liability

Service costs which include current service cost and gains or losses on non-routine settlements are recognized as expense in profit or loss. These amounts are calculated periodically by independent qualified actuaries.

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### Short-term Benefits

The Group recognizes a liability net of amounts already paid and an expense for services rendered by employees during the accounting period. Short-term benefits given by the Group to its employees include compensation, social security contributions, short-term compensated absences, bonuses and other non-monetary benefits.

#### Taxes

##### *Current tax*

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted as of the reporting date.

##### *Deferred tax*

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

##### *Value-Added Tax (VAT)*

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

- When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the statement of financial position.
- When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the statement of financial position to the extent of the recoverable amount.

#### Other Comprehensive Income

Other comprehensive income comprises items of income and expense (including items previously presented under the consolidated statements of changes in equity) that are not recognized in profit or loss for the year in accordance with PFRSs. Other comprehensive income includes actuarial gains and losses on defined benefit obligation. Other comprehensive income that will be reclassified subsequently to profit or loss is presented separately from other comprehensive income that will not be reclassified to profit or loss in the future.

#### Operating Segment

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Disclosure of segment information is presented in Note 24.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the profit or loss, net of any reimbursement.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefits is probable.

#### Basic/Diluted Earnings Per Share (EPS)

EPS is computed by dividing net income for the year attributable to equity holders of the Parent Company by the weighted average number of common shares issued and outstanding during the year, with retroactive adjustments for any stock dividends declared.

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### **3. Significant Accounting Judgments and Estimates**

The preparation of the consolidated financial statements in compliance with PFRSs requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the consolidated financial statements as they become reasonably determinable.



Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements. Among the significant accounting judgments made by the Group are as follows:

##### *Identification of contract with customers and performance obligation under PFRS 15*

The Group applies PFRS 15 guidance to a portfolio of contracts with similar characteristics as the Group reasonably expects that the effects on the financial statements if applying this guidance to the portfolio would not differ materially from applying this guidance to the individual contracts within that portfolio. The Group viewed each contract as a single performance obligation.

##### *Assessment of principal vs agent on income from hauling services*

The Group has contract with customers for the collection, hauling and disposal of municipal solid wastes including street sweeping. The Group acts as a principal and recognizes revenue at gross amount that is retained for these arrangements. Revenue is recognized at a point in time (i.e., upon receipt of the solid wastes) because this is when the customer benefits from the Group's hauling services. The following factors indicate that the Group control the services before they are being transferred to customers. Therefore, the Group determined that it is acting as a principal in these contracts.

- The Group is primarily responsible for fulfilling the promise to provide the hauling services to the customers.
- The Group is the entity primarily liable to customers in the event of default or non-performance.

##### *Assessment of control*

The Parent Company classifies its investee companies as subsidiary if the Parent Company achieves control over the companies. Control is presumed to exist if the Parent Company has the following characteristics:

- power over the investee;
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect the amount of the investor's returns.

Control is achieved when the Parent Company is exposed, or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. In the event the Parent Company loses this power, the Parent Company will have to change the classification of its investment in investee companies. BEST is the combining entity whose owners as a group received the largest portion of the voting rights in the Group, hence, is regarded as the accounting acquirer.

As of March 31, 2023 and December 31, 2022, BEST holds 60% interest in Ecoedge Resources Corporation (ERC), which is accounted as investment in a joint venture.

Joint control exists as decisions about the relevant activities of ERC require the unanimous consent of BEST and Lafarge Industrial Ecology International, S.A (LIEI), which is supported by the contractual agreement of the parties to the following:

- The affirmative vote of shareholders representing at least 75% of the issued share capital shall be required to pass a shareholders resolution;
- ERC shall be governed by the BOD that will comprise five (5) directors (three (3) nominated by BEST and two (2) nominated by LIEI), whereby four (4) directors shall be required to pass a board resolution.

#### *Assessment of significant influence*

The Group classifies its investee companies as an associate if the Group has significant influence in the investee company. Significant influence is presumed to exist if the Group has a holding of 20% or more of the voting power of the investee. Holding of less than 20% of the voting power is presumed not to give rise to significant influence, unless it can be clearly demonstrated that there is in fact significant influence.

As of March 31, 2023 and December 31, 2022, the Group holds 16% interest in Metro Clark Waste Management Corporation (MCWM), which is accounted as investment in an associate. The Group exercises significant influence in MCWM due to the presence of BEST's representatives in the Board of Directors of MCWM. Hence, BEST effectively has a participation in the policy-making processes of MCWM.

#### *Operating lease - Group as lessor*

The Group has entered into various commercial property leases on its investment property and transportation and heavy equipment. The Group has determined that it retains all the significant risks and rewards of ownership of the property as the group considered, among others, the length of the lease term as compared with the estimated life of the assets. The Group's operating lease contracts are accounted for as cancellable operating leases. In determining whether a lease contract is cancellable or not, the Group considers, among others, the significance of the penalty, including economic consequence to the lessee.

#### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty as of the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial years, are discussed below:

#### *Allowance for expected credit losses on receivables*

The Group uses a provision matrix to calculate ECLs for its receivables. The provision matrix is initially based on the Group's historically observed default rates. The Group calibrates the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historically observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historically observed default rates, forward-looking information, and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecasted economic conditions.

The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customers' actual default in the future.

The Group has considered impact of COVID-19 pandemic and revised its assumptions in determining the macroeconomic variables and loss rates in the computation of ECL. The changes in the gross carrying amount of receivables from income from waste collection during the year and impact of COVID-19 pandemic did not materially affect the allowance for ECLs.

The Group's trade receivables amounting to ₱715.43 million and ₱725.92 million are secured by shares of stocks of the Parent Company as of March 31, 2023 and December 31, 2022, respectively (see Note 15). These credit enhancements are considered in the calculation of ECL.

The allowance for expected credit losses on receivables amounted to ₱13.32 million as of March 31, 2023 and December 31, 2022. The carrying amounts of receivables amounted to ₱924.46 million and ₱927.03 million as of March 31, 2023 and December 31, 2022, respectively (see Note 5).

*Estimation of Asset Rehabilitation Obligation (ARO-liability)*

The Group is legally required to rehabilitate the land used as landfill through the performance of certain maintenance and monitoring functions at site. These costs are accrued based on internal estimates which include costs of certain environmental monitoring system costs (i.e., road, drainage, soil cover, greening costs and leachate management), cost for general administration (i.e., utilities and administration facilities), and security services.

The assumptions used to compute ARO-liability are reviewed and updated annually by the Group. As of March 31, 2023 and December 31, 2022, the cost of asset rehabilitation obligation is computed based on the Group's assessment on expected costs to be incurred and timing of rehabilitation procedures. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

As of March 31, 2023 and December 31, 2022, the Group's ARO-liability has a carrying value of ₱31.28 million. (see Note 22).

*Determining Estimated Total Capacity, Utilized Capacity and Salvage Value of Land and Development Costs Used as Landfill*

The Group estimates the capacity based on actual volume and compacted volume of trash received. For the salvage value of the land used as sanitary landfill, the Group bases its estimates on the latest appraisal report done by an external appraiser. Determined utilization rate is used to depreciate the land used as sanitary landfill and the related development cost. This rate is annually assessed and reviewed based on the actual utilization during the year including the remaining capacity of the landfill.

The Group reviews annually the utilization rate and salvage value of the land and development costs and factors that include asset use, internal technical evaluation, and technological and environmental changes, and anticipated use of the assets.

As of March 31, 2023 and December 31, 2022, the carrying value of the land used as sanitary landfill and development costs amounted to ₱144.79 million and ₱146.08 million, respectively (see Note 10).

*Impairment of nonfinancial assets (other than investments in an associate and a joint venture)*

The Group assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. This includes considering certain indications of impairment such as significant changes in asset usage, significant decline in assets' market value or physical damage of an asset, significant underperformance relative to expected historical or projected future operating results and significant negative industry or economic trends. The Group recognizes an impairment loss if such indications are present and whenever the carrying amount of an asset exceeds its recoverable amount.

This requires the Group to make estimates and assumptions that can materially affect the consolidated financial statements. Future events could cause the Group to conclude that these assets are impaired. Any resulting additional impairment loss could have a material adverse impact on the Group's financial condition and results of operations.

As of March 31, 2023 and December 31, 2022, the Group did not recognize any impairment loss on its nonfinancial assets. As of March 31, 2023 and December 31, 2022, the carrying values of the Group's nonfinancial assets are as follows:

	<b>March 31, 2023</b>	December 31, 2022
Property and equipment (Note 10)	<b>₱212,198,732</b>	₱211,400,882
Investment property (Note 9)	<b>101,535,963</b>	101,881,105
Other current assets (Note 6)*	<b>51,364,085</b>	39,118,942
Other noncurrent assets (Note 11)	<b>22,873,994</b>	21,992,203

\*Excluding deposits

#### *Estimating retirement benefits*

The cost of defined benefit pension plans and the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. The mortality rate is based on publicly available mortality tables for the specific country and is modified accordingly with estimates of mortality improvements. Future salary increases and pension increases are based on expected future inflation rates in the Philippines. The present value of defined benefit obligation amounted to ₱3.05 million as of March 31, 2023 and December 31, 2022. Further details about the assumptions used are provided in Note 19.

#### *Recognition of deferred tax assets*

The Group's assessment on the recognition of deferred tax assets on future deductible temporary differences and carry forward benefit of NOLCO is based on the forecasted taxable income of the subsequent reporting periods. This forecast is based on the Group's past results and future expectations on revenues and expenses.

Deferred tax assets as of March 31, 2023 and December 31, 2022 amounted to ₱10.16 million and ₱13.62 million, respectively (see Note 20).

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#### 4. Cash

	<b>March 31, 2023</b>	December 31, 2022
Cash on hand	<b>₱164,710</b>	₱164,710
Cash in bank	<b>25,973,533</b>	25,363,335
	<b>₱26,138,243</b>	₱25,528,045

Cash in banks earn interest at the prevailing bank deposit rates.

Interest earned on cash in banks amounted to ₱0.14 million and ₱0.01 million in 2022 and 2021, respectively.

## 5. Receivables - net

### Current receivables

	March 31, 2023	December 31, 2022
Trade receivables		
Related parties (Note 15)	<b>₱871,221,130</b>	₱877,887,264
Local government units (LGUs) (Note 22)	<b>27,911,121</b>	20,180,123
Private entities	<b>33,939,593</b>	37,993,296
	<b>933,071,844</b>	936,060,683
Advances to officers and employees	<b>2,820,146</b>	2,519,283
Others	<b>1,894,285</b>	1,773,332
	<b>937,786,275</b>	940,353,298
Less allowance for expected credit losses	<b>13,323,318</b>	13,323,318
	<b>₱924,462,957</b>	₱927,029,980

Trade receivables pertain to receivables from services rendered and rental of equipment by BEST in the ordinary course of its business operations. Trade receivables are noninterest-bearing and collectible on demand.

Advances to officers and employees mainly pertain to various advances for performance bond in relation to bidding activities of BEST. These are noninterest-bearing and subject to liquidation within one year.

Other receivables include receivables of the Parent Company, fully provided with allowance for expected credit losses.

### Noncurrent receivables

	March 31, 2023	December 31, 2022
Loan receivables – related party (Note 15)	<b>₱31,000,000</b>	₱31,000,000
Interest receivable – related party (Note 15)	<b>10,045,900</b>	9,750,820
	<b>₱41,045,900</b>	₱40,750,820

The rollforward analysis of the Group's allowance for expected credit losses follows:

	Trade	Loans	Advances to officers and employees	Others	Total
<b>31-Mar-2023</b>					
Balance at the beginning and end of year	<b>₱7,042,454</b>	<b>₱5,167,329</b>	<b>₱-</b>	<b>₱1,113,535</b>	<b>13,323,318</b>
<b>31-Dec-2022</b>					
Balance at the beginning and end of year	₱7,042,454	₱5,167,329	₱-	₱1,113,535	13,323,318

Allowance for expected credit losses as of March 31, 2023 and December 31, 2022 pertains to long-outstanding trade and other receivables of the Group which were determined to be credit impaired and with expected credit losses assessed by the management.

## 6. Other Current Assets

	March 31, 2023	December 31, 2022
Deferred input VAT	P9,801,651	P8,600,224
Input VAT	15,054,416	11,103,126
Prepayments	24,560,710	17,702,294
Creditable withholding taxes	8,099,665	7,865,655
Deposits	15,669	15,669
	<b>57,532,111</b>	45,286,968
Less allowance for impairment losses	<b>6,152,357</b>	6,152,357
	<b>P51,379,754</b>	P39,134,611

Input VAT represents VAT paid by the Group on its purchases of goods and services from VAT-registered suppliers. This is available for offset against output VAT.

Creditable withholding taxes are applied against income tax payable.

Prepayments include advanced payment to the supplier for the services to be rendered in relation to the development of a software application of the Group.

Deferred input VAT pertains to VAT of unpaid purchases as of reporting period.

The Group provided allowance for impairment on its creditable withholding taxes and input VAT due to low probability that these assets may be utilized in the future.

The movement in allowance for impairment losses follows:

	March 31, 2023	December 31, 2022
Balance at beginning of year	P6,152,357	P5,971,148
Provision (reversal) for the year (Note 18)	-	181,209
Balance at end of year	<b>P6,152,357</b>	P6,152,357

## 7. Investments in an Associate and a Joint Venture

The details of the Group's investments in an associate and a joint venture accounted for under the equity method as of March 31, 2023 and December 31, 2022 follow:

	Associate		Joint Venture		Total	
	Metro Clark Waste Management Corporation (MCWM)	31-Dec-2022	Ecoedge Resources Corporation (ERC)	31-Dec-2022	31-Mar-2023	31-Dec-2022
	31-Mar-2023		31-Mar-2023			
Cost	P32,393,358	P32,393,358	51,412,499	51,412,499	P83,805,857	P83,805,857
Accumulated share in net earnings (losses):						
Balance at beginning of year	152,995,052	132,879,852	(51,412,498)	(51,412,499)	101,582,553	81,467,353
Equity in net earnings (losses) of an associate and a joint venture	-	37,715,200			-	37,715,200
Other adjustments to equity in net earnings (losses) of an associate and a joint venture	-	-			-	-
Dividends during the year	(4,000,000)	(17,600,000)			(4,000,000)	(17,600,000)
Balance at end of year	<b>148,995,052</b>	152,995,052	<b>(51,412,499)</b>	(51,412,499)	<b>97,582,553</b>	101,582,553
	<b>P181,388,410</b>	P185,388,410	P-	P-	<b>P181,388,410</b>	P185,388,410

In 2022, the Group stopped recognizing its share in net losses of ERC since the accumulated losses exceeded the total cost of interest in ERC. The cumulative unrecognized share in net losses of ERC amounted to P16.14 and P5.23 million as of December 31, 2022 and 2021, respectively.

**MCWM**

MCWM was incorporated on March 6, 2002 with the primary purpose of managing, supervising and operating a waste management system for the efficient, hygienic, and economical collection, segregation, recycling, composting, filling, disposing, treating and managing of commercial, industrial and other waste garbage, refuse and similar items and engaging in related activities. The registered business address of MCWM is at Clark Special Economic Zone, Clark Field Pampanga.

**ERC**

On November 6, 2013, BEST entered into a joint venture agreement with Lafarge Industrial Ecology International, S.A. (LIEI) to organize and establish ERC to engage in the development, utilization of renewable energy sources for non-power applications, and in particular, the production, processing, packaging, distribution and/or sale of fuel generated from municipal solid waste, such as refuse derived fuel, and pursuant thereto, to establish renewable energy systems or facilities, and to engage in any activity pursuant or incidental thereto. ERC was incorporated on November 27, 2013 and its registered address is at Unit 103, GF Prestige Tower Condominium, F. Ortigas Jr. Avenue, Ortigas Center, Pasig City.

There are no significant restrictions on the ability of the associate and the joint venture to transfer funds to the Group in the form of cash dividends or to repay loans or advances made by the Group.

**8. Deposits**

As of March 31, 2023 and December 31, 2022, BEST has deposits to GSIS as surety bond amounting to ₱1.99 million. These deposits were made in favor of BEST's contracting parties, which are government offices, so that the completion of the project is guaranteed. If the Group fails to execute the services according to the specifications laid out in the respective contracts, the government offices will receive guaranteed compensation for any monetary loss up to the amount of the performance bond.

**9. Investment Property**

	March 31, 2023		
	Land	Condominium Unit	Total
<b>Cost</b>			
Beginning and end of year	₱70,320,000	₱44,762,040	₱115,082,040
<b>Accumulated depreciation</b>			
Balance at beginning of year	-	13,200,935	13,200,935
Depreciation (Note 17)	-	345,142	345,142
Balance at end of year		13,546,077	13,546,077
<b>Net book value</b>	<b>₱70,320,000</b>	<b>₱31,215,963</b>	<b>₱101,535,963</b>

	December 31, 2022		
	Land	Condominium Unit	Total
<b>Cost</b>			
Balance at end of year	₱70,320,000	₱44,762,040	₱115,082,040
<b>Accumulated depreciation</b>			
Balance at beginning of year	-	11,820,364	11,820,364

Depreciation (Note 17)	-	1,380,571	1,380,571
Balance at end of year		13,200,935	11,320,935
Net book value	₱70,320,000	₱31,561,105	₱101,881,105

Land pertains to a property located in Taytay, Rizal with currently undetermined use as of March 31, 2023 and December 31, 2022.

BEST leased out portions of the other unit to its joint venture and to another private company. The rental income recognized from lease agreements amounted to ₱0.21 million, ₱0.21 million and ₱0.80 million in 2022, 2021 and 2020, respectively. Direct costs for investment property pertain to depreciation amounting to ₱1.38 million in 2022, 2021 and 2020 is recognized in cost of services.

The following table provides the fair value hierarchy of the Group's investment properties as of March 31, 2023 and December 31, 2022, based on an appraisal made by an independent appraiser who holds a recognized and relevant professional qualifications.

For land property, the sales comparison approach was used in determining the fair value which considers the sales of similar or substitute properties and related market data, and establishes a value estimate by processes involving comparison. For building properties, the income approach was used in determining the fair value which is a method in which the appraiser derives an indication of value for income producing property by converting anticipated future benefits into current property value.

The fair value of the investment property is categorized as Level 3 which used adjusted inputs for valuation that are unobservable as of the date of valuation. For sales comparison approach, the inputs used were asking prices of similar listings and offerings. Significant increases or decreases in asking price would result in higher or lower fair value of the asset. For income approach, the inputs used were the value of income, cash flow or cost saving generated by the asset.



10. Property and Equipment

March 31, 2023									
	Land	Condominium Unit and Improvements	Transportation and Heavy Equipment	Office Furniture and Fixtures	Development Costs	Leasehold Improvements	ARO-Asset (Note 22)	Construction in Progress (Note 11)	Total
<b>Cost</b>									
At January 1	₱132,914,160	₱30,829,613	₱124,224,371	₱8,394,095	₱250,215,313	₱793,187	₱11,323,308	₱9,839,839	₱568,533,886
Additions		-	641,965	47,311	4,329,049	-	-	2,157,039	7,175,364
Other adjustments			-						
At December 31	132,914,160	30,829,613	124,866,336	8,441,406	254,544,362	793,187	11,323,308	11,996,878	575,709,250
<b>Accumulated Depreciation and Amortization</b>									
At January 1	19,104,715	9,772,699	122,180,423	8,326,036	185,644,615	781,208	11,323,308	-	357,133,004
Depreciation and amortization (Notes 17 and 18)	1,300,517	202,659	511,773	34,002	4,319,165	9,398	-		6,377,514
At December 31	20,405,232	9,975,358	122,692,196	8,360,038	189,963,780	790,606	11,323,308	-	363,510,518
<b>Net Book Value</b>	<b>₱112,508,928</b>	<b>₱20,854,255</b>	<b>₱2,174,140</b>	<b>₱81,368</b>	<b>₱64,580,582</b>	<b>₱2,581</b>	<b>₱-</b>	<b>₱11,996,878</b>	<b>₱212,198,732</b>
December 31, 2022									
	Land	Condominium Unit and Improvements	Transportation and Heavy Equipment	Office Furniture and Fixtures	Development Costs	Leasehold Improvements	ARO-Asset (Note 22)	Construction in Progress (Note 11)	Total
<b>Cost</b>									
At January 1	₱133,414,160	₱30,829,613	₱124,224,371	₱8,333,881	₱230,943,937	₱793,187	₱11,323,307	₱3,380,207	₱543,242,663
Additions		-	-	60,214	19,271,375	-	-	6,459,832	25,791,222
Other adjustments	(500,000)								(500,000)
At December 31	132,914,160	30,829,613	124,224,371	8,394,095	250,215,312	793,187	11,323,307	9,839,839	568,533,885
<b>Accumulated Depreciation and Amortization</b>									
At January 1	15,404,679	8,872,866	119,781,036	6,431,775	158,480,852	634,707	11,323,307	-	320,929,222
Depreciation and amortization (Notes 17 and 18)	3,700,036	899,853	2,399,387	1,894,261	27,163,763	146,501	-		36,203,781
At December 31	19,104,715	9,772,699	122,180,423	8,326,036	185,644,615	781,208	11,323,307	-	357,133,003
<b>Net Book Value</b>	<b>₱113,809,445</b>	<b>₱21,056,914</b>	<b>₱2,043,948</b>	<b>₱68,059</b>	<b>₱64,570,698</b>	<b>₱11,978</b>	<b>₱-</b>	<b>₱9,839,839</b>	<b>₱211,400,882</b>

The Group's property and equipment have no restrictions nor pledged as security for any liability.

As of March 31, 2023 and December 31, 2022, the carrying value of the land used as sanitary landfill (included as part of Land) amounted to ₱81.21 million and ₱81.51 million, respectively. In 2021, the Group acquired a land for the expansion of sanitary landfill in Morong, Rizal, amounting to ₱19.05 million.

#### *Joint Operation*

On September 25, 2019, the Group entered into an agreement with the City of Passi, Iloilo, a local government unit and a political subdivision of the Government of the Republic of the Philippines. The Project shall comprise of the planning, preparation, development, financing, engineering, construction, procurement, and installation of the Passi City Integrated Waste Management Facility, as well as its management, operation, maintenance, and physical closure, thereafter, including the transfer of the sanitary landfill upon termination date of the agreement. The Project shall be utilized as the final disposal site for solid waste generated by the members of the Passi City Cluster of LGUs (CLGU). The Project site comprises of a parcel of land in Passi City, Iloilo, owned by the CLGU. The Group shall undertake the financing, design, engineering, construction and installation of the sanitary landfill, as well as its operation and maintenance, and conduct its physical closure and turn over to the CLGU at the termination of the agreement. In consideration of the services to be provided by the Group, the CLGU shall pay the Group, on a monthly basis, a tipping fee per metric ton of solid waste disposed to the sanitary landfill. The parties shall have the following pro-rata participation interest of 82:18 (BEST:CLGU) based on the annual net income after tax of the Project. The agreement shall become effective upon signing date and will expire on the date when the sanitary landfill has been utilized up to its maximum capacity.

In 2019, the Group has started the design and engineering of the sanitary landfill and has capitalized expenses amounting to ₱9.32 million and ₱45.84 million as part of Development Cost in 2022 and 2021, respectively. The Passi City Integrated Waste Management Facility opened in 2021.

The Group classified its joint arrangement with the CLGU as "Joint Operation" since the joint arrangement's legal form does not confer separation between the parties and separate vehicle, the parties have the rights to the assets and obligations for the liabilities in proportion to the interests agreed by parties and there is an indication that the parties have no rights to the net assets of the Joint Operation.

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## 11. Other Noncurrent Assets

	<b>March 31, 2023</b>	December 31, 2022
Advances to landowners	<b>₱17,000,000</b>	₱17,000,000
Intangible assets	<b>5,873,994</b>	4,992,202
<b>Total</b>	<b>₱22,873,994</b>	₱21,992,202

Advances to landowners pertain to downpayment on purchase of land with a total purchase price of ₱69.55 million. The remaining balance will be payable in three (3) equal tranches subject to the following conditions:

- a. 1st tranche, upon lapse of 3 months from the date of downpayment and upon submission to the Group of the certified true copy of the transfer certificate of title which the Group paid in 2022 amounting to ₱5.00 million;
- b. 2nd tranche, upon lapse of 3 months from the date of 1st tranche and upon submission to the Group of the supporting documents for processing of title transfer; and

- c. 3rd tranche, upon lapse of 3 months from the date of 2nd tranche and upon execution of the deed of absolute sale.

Intangible assets pertain to My Basurero App which was completed towards the end of 2021 and partnered to bXTRA wherein the customers earn cashback for every waste disposal.

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## 12. Trade and Other Payables

	March 31, 2023	December 31, 2022
Trade payables		
Related parties (Note 15)	<b>₱5,437,327</b>	₱5,114,385
Third parties	<b>1,292,255</b>	1,082,185
	<b>6,729,582</b>	6,196,570
Deferred output VAT	<b>101,248,669</b>	101,633,047
Payable to government agencies	<b>24,767,832</b>	23,869,333
Accrued expenses	<b>1,299,413</b>	1,612,618
	<b>₱134,045,496</b>	₱133,311,568

Trade payables comprise of payables in the contracting and consulting operations of BEST to provide waste disposal services. These are noninterest-bearing and are due and demandable.

Payable to government agencies pertain to documentary stamp tax, withholding tax on compensation and expanded withholding tax. These also include liabilities arising from contributions to Social Security System, Philippine Health Insurance Corporation and Home Development Mutual Fund, which are remitted within one month from the reporting period.

Accrued expenses pertain to accruals of professional fees, salaries and wages and professional services which are normally settled within 12 months.

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## 13. Loan Payable

On November 5, 2015, BEST obtained a loan from a local bank for working capital requirements amounting to ₱100.00 million and is due for settlement on October 20, 2016. The loan is unsecured and with interest rate of 4.00% per annum. The interest on loan is paid on a monthly basis and the principal was rolled over prior to its maturity.

Interest expense on loan payable amounted to ₱5.08 million, ₱5.19 million, and ₱5.82 million and in 2022, 2021 and 2020, respectively.

As of March 31, 2023 and December 31, 2022, the outstanding balance of loan payable amounted to ₱84.00 million and ₱85.00 million, respectively. The Group paid a portion of the outstanding principal amounting to ₱1.00 million in 2023 and the remaining balance of ₱84.00 million was extended until June 28, 2023 at an interest rate of 5.50% per annum.

#### 14. Equity

##### Capital Stock

The authorized capital stock of the Parent Company with ₱1 par value per share as of March 31, 2023 and December 31, 2022 follows:

<b>Authorized number of shares:</b>	
At the beginning and end of the year	740,000,000
<b>Number of shares issued and outstanding:</b>	
At the beginning and end of the year	690,000,000

In accordance with Annex 68-K of Revised SRC Rule 68, below is a summary of the Parent Company's track record of registration of securities.

Common Shares	Number of Shares Registered	Issue /Offer Price	Date of Approval
180,000,000	180,000,000	₱1.00	August 31, 1995
10,000,000	10,000,000	1.00	April 14, 2010
500,000,000	500,000,000	1.00	June 11, 2013
690,000,000	690,000,000		

The Parent Company's total number of shareholders is 114 as of March 31, 2023 and December 31, 2022, respectively.

On May 25, 2016, the stockholders approved the increase in the Parent Company's authorized capital stock to an amount of up to ₱7.50 billion consisting of common and/ or preferred shares as may be determined by the BOD. As of March 31, 2023, the Parent Company has not yet filed its application for the increase in authorized capital stock with the SEC.

The Parent Company's unissued authorized capital stock amounted to ₱50,000,000 as of March 31, 2023 and December 31, 2022.

##### Retained Earnings

For purposes of dividend declaration, the retained earnings shall be that of the Parent Company presented in the separate financial statements. As of March 31, 2023 and December 31, 2022, the Parent Company is in a deficit position, hence, no dividends were declared during the years covered.

The details of the Parent Company's deficit follows:

	<b>March 31, 2023</b>	December 31, 2022
Balance at beginning of year	<b>₱226,486,242</b>	₱222,968,717
Net loss during the year	<b>929,129</b>	3,517,525
	<b>₱227,415,371</b>	₱226,486,242

As of March 31, 2023 and December 31, 2022, the portion of retained earnings corresponding to the undistributed equity in net earnings of the associate amounting to ₱148.99 million and ₱153.00 million, respectively, and undistributed earnings of its subsidiary amounting to ₱610.54 million and ₱602.51 million, respectively, are not available for distribution as dividends until declared by the associate and subsidiary. The investment in a joint venture has an accumulated share in net losses as of March 31, 2023 and December 31, 2022.

## 15. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These include: (a) parties owning, directly or indirectly through one or more intermediaries, control, or are controlled by, or under common control with, the Group; (b) associates; (c) joint venture; and (d) individual owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individuals.

The coverage of the Group's Material Related Party Transactions (RPT) are any related party transaction/s, either individually, or in aggregate over a twelve (12)-month period with the same related party, amounting to ten percent (10%) or higher of the Group's total consolidated assets based on the latest audited financial statement. Transactions amounting to ten percent (10%) or more of the total consolidated assets that were entered into with an unrelated party that subsequently becomes a related party may be excluded from the limits and approval process required in the Group's policy.

All individual Material RPTs shall be approved by at least two-thirds (2/3) vote of the Board of Directors, with at least a majority of the independent directors voting to approve the Material RPT. In case that a majority of the independent directors' vote is not secured, the Material RPT may be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock.

For aggregate RPT transactions within a twelve (12)-month period that breaches the materiality threshold of ten percent (10%) of the Group's total consolidated assets, the same board approval would be required for the transaction/s that meets and exceeds the materiality threshold covering the same related party.

The following table provides the total amount of transactions and outstanding balances that have been entered into with related parties for the relevant financial year:

### March 31, 2023

Category	Amount	Outstanding Balance	Terms	Conditions
<b>Trade receivables (Note 5)</b>				
<b>Shareholders</b>				
IPMCDC (a)	₱443,350	₱196,980,719	Noninterest-bearing; within one year	Secured, no impairment
IPMESI (c)		518,451,626	Noninterest-bearing; on demand	Secured, no impairment
IPMRDC (d)	–	34,687	Noninterest-bearing; on demand	Unsecured, no impairment
<b>Affiliate</b>				
JV BEST Inc. & IPMCDC (b)	13258,929	155,736,251	Noninterest-bearing; on demand	Unsecured, no impairment
<b>Joint Venture</b>				
ERC (e)	-	17,847	Noninterest-bearing; on demand	Unsecured, no impairment
		<b>₱871,221,130</b>		
<b>Loans receivable (Note 5)</b>				
<b>Joint venture</b>				
ERC (e)	₱–	₱31,000,000	Interest-bearing; within five years	Unsecured, with impairment
<b>Interest receivable (Note 5)</b>				
ERC (f)	295,080	10,045,900	Within five years	Unsecured, no impairment
		<b>₱41,045,900</b>		

Trade payables (Note 12)				
Shareholder				
IPMCDC (g)	₱22,084,774	₱5,437,327	Noninterest-bearing; on demand	Unsecured
Accrued expenses				
Affiliate				
GNCA Holdings, Inc. (GNCA) (h)	15,000	–	Noninterest-bearing; on demand	Unsecured
<b>BOD (i)</b>	<b>280,000</b>	<b>–</b>	<b>Noninterest-bearing; on demand</b>	<b>Unsecured</b>
		<b>₱5,437,327</b>		

December 31, 2022

Category	Amount	Outstanding Balance	Terms	Conditions
Trade receivables (Note 5)				
Shareholders				
IPMCDC (a)	₱3,429,796	₱196,537,369	Noninterest-bearing; within one year	Secured, no impairment
IPMESI (c)	80,373,254	518,451,626	Noninterest-bearing; on demand	Secured, no impairment
IPMRDC (d)	–	34,687	Noninterest-bearing; on demand	Unsecured, no impairment
Affiliate				
JV BEST Inc. & IPMCDC (b)	159,107,143	162,840,958	Noninterest-bearing; on demand	Unsecured, no impairment
Joint Venture				
ERC (e)	57,321	22,624	Noninterest-bearing; on demand	Unsecured, no impairment
		<b>₱877,887,264</b>		
Loans receivable (Note 5)				
Joint venture				
ERC (e)	₱–	₱31,000,000	Interest-bearing; within five years	Unsecured, with impairment
Interest receivable (Note 5)				
ERC (f)	1,180,320	9,750,820	Within five years	Unsecured, no impairment
		<b>₱40,750,820</b>		
Trade payables (Note 12)				
Shareholder				
IPMCDC (g)	₱–	₱5,114,385	Noninterest-bearing; on demand	Unsecured
Accrued expenses				
Affiliate				
GNCA Holdings, Inc. (GNCA) (h)	180,000	–	Noninterest-bearing; on demand	Unsecured
<b>BOD (i)</b>	<b>600,000</b>	<b>–</b>	<b>Noninterest-bearing; on demand</b>	<b>Unsecured</b>
		<b>₱5,114,385</b>		

- a. BEST provides composting of waste materials services to IPMCDC and charges composting and waste processing fees based on a fixed contract price specified in the composting agreement. In 2022 and 2021, BEST charged IPMCDC for transportation and heavy equipment rental fees.

The income payment is based on a fixed amount specified in the consultancy agreement. The Group's revenue from IPMCDC as of March 31, 2023 and December 31, 2022 is composed of the following:

	<b>March 31, 2023</b>	December 31, 2022
Equipment rental	<b>₱806,504</b>	₱3,196,071
Composting (Note 16)	-	-
	<b>₱806,504</b>	₱3,196,071

In 2019, BEST agreed with IPMCDL that receivables will be payable upon demand. Further, on December 27, 2019, BEST entered into a memorandum of agreement (MOA) wherein IPMCDL assigned 54,200,000 shares of the Parent Company (IPMHI) to guarantee BEST's receivables from IPMCDL amounting to ₱314.45 million. On March 31, 2022, management executed a supplement to the original MOA for the extension of the guarantee and restructuring of the receivables (guaranteed by 54,200,000 shares of the Parent Company held by IPMCDL) from IPMCDL due to be paid in installment until 2023. As a result, the Group recognized a loss on restructuring and interest income amounting to ₱4.12 million and ₱2.74 million, respectively, in 2022 (see Note 18). On January 31, 2023, management reduced the shares guaranteed by IPMCDL to 35,000,000 shares of the Parent Company.

- b. On August 28, 2020, IPMCDL and BEST's JV has entered into a service agreement with BEST for hauling services in Cagayan de Oro City (CDO) from February 1, 2020 to January 31, 2021 at a price not to exceed ₱13.50 million (VAT inclusive) per month. The service agreement has been renewed from February 1, 2021 to January 31, 2022 which was subsequently renewed for another twelve months. As of March 31, 2023 and December 31, 2022, BEST reported an income from hauling and waste collection in CDO amounting to ₱12.05 million and ₱144.64 million, respectively. Receivable from joint venture amounted to ₱155.74 million and ₱162.84 million as of March 31, 2023 and December 31, 2022, respectively (see Note 22).
- c. In prior years, IPMESI has contracted BEST for the operation and maintenance of an Integrated Solid Waste Management Facility for a fixed monthly fee of ₱15.58 million. The contract was terminated in August 2017 and was not renewed in 2018 (see Note 22). On April 26, 2018, BEST entered into a MOA with IPMESI and IPMCDL wherein the latter assigned 65,000,000 shares and 35,000,000 shares, respectively, of the Parent Company to guarantee BEST's receivables from IPMESI amounting to ₱693.75 million. On March 31, 2022, management executed a supplement to the original MOA for the extension of the guarantee and restructuring of the receivables (guaranteed by 70,000,000 shares and 30,000,000 shares of the Parent Company held by IPMESI and IPMCDL, respectively) from IPMESI due to be paid in installment until 2023. As a result, the Group recognized a loss on restructuring and interest income amounting to ₱21.84 million and ₱12.29 million, respectively, in 2022 (see Note 18). On January 31, 2023, management reduced the shares guaranteed by IPMCDL to 18,000,000 shares of the Parent Company in consideration of the payments made in 2022.

In 2022 and 2021, BEST collected ₱80.37 million and ₱30.00 million from IPMESI, respectively.

- d. In January 2017, BEST entered into a contract of lease with ERC, whereby the latter, shall lease a portion of BEST's office space. The lease term is until December 31, 2018, renewable upon mutual agreement by the parties. The lease agreement has been renewed in 2022 until December 31, 2023.

In 2014, BEST granted loans to ERC amounting to ₱19.00 million with 3.864% interest rate per annum and ₱12.00 million with 3.718% interest rate per annum which are due and demandable. In 2018, BEST agreed with ERC the fixing of date of collection of the former's receivable from the latter. Receivables pertaining to interest receivables amounting to ₱3.00 million are collectible within (1) year. The principal amounting to ₱31.00 million and interest receivable amounting to ₱2.03 million are collectible within five (5) years from 2018.

In 2019, BEST agreed with ERC that the principal balance amounting to ₱31.00 million and interest receivable amounting to ₱6.21 million are collectible within five (5) years. Loan receivable from ERC amounted to ₱31.00 million as of March 31, 2023 and December 31, 2022.

For the years ended 2022, 2021 and 2020, interest income earned from the loans amounted to ₱1.18 million each year. Accrued interest receivable amounted to ₱10.05 million and ₱9.75 million as of March 31, 2023 and December 31, 2022, respectively.

- e. IPMCDC charges BEST for the rental of equipment, subcontracted services, salaries and wages, fuel and oil and repairs and maintenance costs incurred in line with the operations of BEST (see Note 17).

On August 28, 2020, BEST has entered into a service agreement with IPMCDC to supply the necessary equipment and manpower requirements of the Group in order to efficiently undertake the works and services for collection, hauling and disposal of Municipal Solid Waste in Cagayan de Oro from February 1, 2020 to January 31, 2021 at a price not to exceed ₱12.50 million (VAT inclusive) per month. The service agreement has been renewed from February 1, 2021 to January 31, 2022 which was subsequently renewed for another twelve months. The Group incurred subcontractor costs amounting to ₱11.16 million and ₱146.96 million as of March 31, 2023 and December 31, 2022. (see Notes 17 and 22).

- f. The Parent Company entered into an agreement with GNCA, an entity controlled by one of the Parent Company's director, for the sharing of common costs incurred on the leased office space of the Parent Company. The agreement provides that Parent Company shall pay fixed monthly utility charges of ₱15,000 as of March 31, 2023 and December 31, 2022, in lieu of its proportionate share in monthly rentals on the leased premises.
- g. In 2013, the BOD of the Parent Company approved the grant of per diem to members of the BOD for every attendance in the regular meetings of the BOD.

On June 27, 2018, the BOD approved the 100% increase in the *per diem* of each director. Total per diem paid to the directors amounted to ₱0.28 million and ₱0.60 million as of March 31, 2023 and December 31, 2022, respectively (see Note 18).

### Revenues from Contracts with Customers

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	<b>2022</b>
Income from tipping fee	<b>₱27,789,646</b>	₱36,160,714
Income from waste collection	<b>12,053,571</b>	28,419,939
Hauling income	<b>7,064,544</b>	8,450,080
Consultancy/field services	<b>1,363,537</b>	2,138,925
Trash to cashback	<b>753,652</b>	384,915
	<b>₱49,024,950</b>	₱75,554,573

Income from tipping fee are the fees charged by the Group to customers, usually LGUs, for the given quantity of residual wastes received at the landfill facility.

Hauling income pertains to the house to house collection of garbage and delivery to the sanitary landfill of the waste collected. On August 28, 2020, IPMCDC and BEST's JV has entered into a service agreement with BEST for hauling services in CDO from February 1, 2020 to January 31, 2021 at a price not to exceed ₱13.50 million (VAT inclusive) per month. On January 11, 2021, the service



agreement between IPMCDC and BEST's JV and BEST has been renewed to twelve months, starting January 2021 at a price not to exceed ₱13.50 million (VAT inclusive) per month which was subsequently renewed for another twelve months (see Note 22). BEST reported an income from this agreement which amounted to ₱12.05 million ₱144.64 million as of March 31, 2023 and December 31, 2022, respectively.

Consultancy/field services pertains to the Group's revenue from maintaining IPMCDC and Passi's landfill facilities. During the year, the Group's income from consultancy services resulted from the operation and maintenance of Passi Integrated Waste Management Facility (see Note 15).

## 16. Cost of Services

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	<b>2022</b>
Subcontracting costs (Note 15)	<b>₱ 11,160,714</b>	₱35,621,068
Depreciation and amortization (Notes 9 and 10)	<b>6,426,869</b>	5,529,677
Rent (Note 15)	<b>7,878,490</b>	5,919,732
Salaries, wages and employee benefits (Note 15)	<b>4,134,233</b>	3,063,437
Fuel and oil (Note 15)	<b>1,617,676</b>	1,185,686
Repairs and maintenance (Note 15)	<b>129,839</b>	566,108
Taxes and licenses	<b>624,751</b>	528,903
Transportation and travel	<b>1,200,734</b>	38,841
Supplies	<b>159,234</b>	130,659
Utilities	<b>87,178</b>	92,652
Entertainment, amusement and recreation	<b>263,622</b>	114,523
Others	<b>3,726,160</b>	2,640,318
	<b>₱37,409,500</b>	₱55,431,604

Others include professional fees, management fees, bid expenses and documentation fees.

## 17. General and Administrative Expenses

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	<b>2022</b>
Salaries, wages and employee benefits (Note 15)	<b>2,642,972</b>	2,747,895
Taxes and licenses	<b>287,367</b>	791,128
Professional fees	<b>762,143</b>	325,714
Depreciation and amortization (Note 10)	<b>607,801</b>	570,103
Entertainment amusement and recreation	<b>311,598</b>	369,324
Pension expense (Note 19)	<b>112,716</b>	-
Directors' fee (Note 15)	<b>280,000</b>	-
Repairs and maintenance	<b>95,782</b>	110,108
Stock exchange listing fee	<b>115,575</b>	121,613
Utilities (Note 15)	<b>50,504</b>	91,568
Office supplies and printing costs	<b>98,494</b>	88,680
Transportation and travel	<b>144,847</b>	24,527

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	2022
Rent (Note 15)	-	45,536
Fuel and oil	<b>132,336</b>	81,136
Others	<b>498,000</b>	405,641
	<b>₱6,140,135</b>	<b>₱5,772,973</b>

## 18. Pension Plan

The Group has a funded, non-contributory defined benefit pension plan that covers all regular full-time employees. Under its defined benefit plan, the Group provides a retirement benefit equal to 22.5 days' pay for every year of credited service in accordance with the Retirement Pay Law (RA 7641). The benefit is paid lump sum upon retirement or separation in accordance with the terms of the plan. The law does not require minimum funding of the plan.

The Group's retirement fund is administered by Metropolitan Bank and Trust Company (the Trustee) under the supervision of the Board of Trustees (BOT) of the plan which delegates the implementation of the investment policy to the Trustee. The fund is subject to the investment objectives and guidelines established by the Trustee and rules and regulations issued by Bangko Sentral ng Pilipinas covering assets under trust and fiduciary agreements. The Trustee is responsible for the investment strategy of the plan.

The latest actuarial valuation date of the Group's retirement plan is as of December 31, 2022.

The following tables summarize the components of plan expense recognized in profit or loss and other comprehensive income and the funded status and amounts recognized in the consolidated statements of financial position for the plan:

<b>March 31, 2023</b>			
	<b>Present value of defined benefit obligation</b>	<b>Fair value of plan assets</b>	<b>Net pension liability</b>
At January 1	<b>₱3,048,355</b>	<b>(₱391,705)</b>	<b>₱2,656,650</b>
<i><u>Benefit cost in profit or loss</u></i>			
Current service cost (Note 18)			
Net interest expense (income) (Note 18)	-	-	-
<i><u>Remeasurements in other comprehensive income</u></i>			
Actuarial loss - changes in financial assumptions			
Actuarial loss - changes in experience	-	-	-
Benefits paid directly by the Company	-	-	-
At March 31	<b>₱3,048,355</b>	<b>(₱391,705)</b>	<b>₱2,656,650</b>
<b>December 31, 2022</b>			
	<b>Present value of defined benefit obligation</b>	<b>Fair value of plan assets</b>	<b>Net pension liability</b>
At January 1	<b>₱3,847,511</b>	<b>(₱385,202)</b>	<b>₱3,462,309</b>
<i><u>Benefit cost in profit or loss</u></i>			
Current service cost (Note 18)	542,067	-	542,067
Net interest expense (income) (Note 18)	186,604	(18,682)	167,922

	728,671	(18,682)	709,989
<i>Remeasurements in other comprehensive income</i>			
Remeasurement loss - return on plan asset		12,179	12,179
Actuarial loss - changes in financial assumptions	(304,480)		(304,480)
Actuarial loss - changes in experience	(173,347)		(173,347)
	(477,827)	12,179	(465,648)
Benefits paid directly by the Company	(1,050,000)		(1,050,000)
At December 31	P3,048,355	(P391,705)	P2,656,650

## 19. Basic/Diluted Earnings per Share

Basic/diluted earnings per share was computed as follows:

	<b>Quarters Ended March 31</b>	
	<b>2023</b>	<b>2022</b>
Net income attributable to equity holders of the parent company (a)	<b>P2,483,897</b>	P8,161,248
Weighted average number of outstanding common share (b)	<b>690,000,000</b>	690,000,000
Basic earnings per share (a/b)	<b>P0.004</b>	P0.012

The basic EPS is equal to the diluted EPS since the Group has no potential shares that will have a dilutive effect on EPS.

## 20. Commitments

As of March 31, 2023 and December 31, 2022, the Group has the following contractual commitments:

- The Group has entered into a contractual agreement with IPM CDC, the ultimate parent, to undertake the following:
  - a. The Group recognized income amounting P0.65 million and P7.78 million as of March 31, 2023 and December 31, 2022, respectively, arising from the operation and maintenance of Passi Integrated Waste Management Facility (see Note 15).
  - b. In 2020, BEST entered into a Joint Venture Agreement (JVA) with IPM CDC for the purpose of collection, hauling and disposal of municipal solid wastes including street sweeping in Cagayan de Oro City (CDO) for twelve (12) months beginning February 1, 2020. The agreement was renewed for another 12 months until January 31, 2023. The JV between BEST and IPM CDC was registered as a taxable entity in 2020.

The capital contribution, participation interest in the net profits of the Joint Venture shall be shared by parties equally (50% -BEST, 50% - IPM CDC).

On August 28, 2020, IPM CDC and BEST's JV has entered into a service agreement with BEST for hauling services in Cagayan de Oro City (CDO) from February 1, 2020 to January 31, 2021 at a price not to exceed P13.50 million (VAT inclusive) per month which was

subsequently renewed for another twelve months. As of March 31, 2023 and December 31, 2022, BEST reported an income from hauling and waste collection in CDO amounting to ₱12.05 million and ₱144.64 million, respectively.

On August 28, 2020, BEST has entered into a service agreement with IPMCDC to supply the necessary equipment and manpower requirements of the Group in order to efficiently undertake the works and services for collection, hauling and disposal of Municipal Solid Waste in Cagayan de Oro from February 1, 2021 to January 31, 2023 at a price not to exceed ₱12.50 million (VAT inclusive) per month. The Group incurred subcontractor costs amounting to ₱11.16 million and ₱133.93 million as in March 31, 2023 and December 31, 2022, respectively (see Note 17).

- On June 19, 2019, BEST entered into a contract of lease with Megaxcess IT Solutions for a period of two (2) years beginning July 30, 2021 until June 1, 2023 whereby the latter shall lease a portion of BEST's office space. The rent income recognized during 2022, 2021 and 2020 from this agreement amounted to ₱2.45 million.
- The Group entered into contractual commitments with various municipalities of Rizal for tipping and disposal of residual wastes. Each agreement is effective for one year, renewable every year under the same terms and conditions unless, otherwise, mutually agreed upon by the parties.

As of March 31, 2023 and December 31, 2022, outstanding balance of receivables from LGUs amounted to ₱27.91 million and ₱20.18 million, respectively (see Note 5).

- Under Republic Act 9003, the Ecological Solid Waste Management Act of 2000, the Group through BEST, being the owner and operator of the Facility is responsible for the proper physical closure of the Facility after it has been fully utilized up to its maximum capacity.

The Group shall prepare, carry out and complete a Closure Action Plan, which shall be approved by the Department of Environment and Natural Resources – Environmental Management Bureau

(DENR-EMB). The implementation of the approved Closure Action Plan shall include the following:

- a. Stabilization of critical slopes or reformation of shape/slope;
- b. Provision of waste storage bank, suitable retaining wall or embankment structures;
- c. Installation of final soil cover and suitable vegetation;
- d. Provision of proper drainage systems to channel rainwater from the disposal site to the discharge drains; and
- e. Provision of adequate facilities for the management of the landfill gas and leachate.

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## 21. Financial Risk Management Objectives and Policies

The Group's principal financial assets and liabilities comprise of cash, receivables, deposits, due to/from related parties, trade and other payables (excluding payable to government agencies) and loans payable. The main purpose of these financial instruments is to raise finances for the Group's operations.

The Group has established a risk management function with clear terms of reference and with the responsibility for developing policies on credit risk and liquidity risk. It also supports the effective implementation of such policies. The policies define the Group's identification of risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets to the corporate goals and specify reporting requirements.

The main risk arising from the Group's consolidated financial statements are credit risk and liquidity risk. The BOD reviews and approves the policies for managing each of these risks which are summarized below:

Credit risk

Credit risk arises when the counterparty to a financial asset of the Group is unable to fulfill its obligation in time the obligation becomes due. Credit risk arises from the Group's financial assets, which comprise cash, receivables and deposits. Credit risk pertains to the risk that a party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss.

The table below shows the maximum exposure to credit risk of the financial assets of the Group:

**March 31, 2023**

	Gross Maximum Exposure	Fair Value of Collateral	Net Exposure	Financial Effect of Collateral
Financial assets at amortized cost				
Cash*	<b>₱25,973,533</b>	<b>₱-</b>	<b>₱25,973,533</b>	<b>₱-</b>
Receivables:				
Trade				
Related parties	<b>871,203,282</b>	<b>761,869,688</b>	<b>109,333,594</b>	<b>761,869,688</b>
LGUs	<b>27,928,968</b>	-	<b>27,928,968</b>	-
Private Entities	<b>33,939,594</b>	-	<b>33,939,594</b>	-
Loan	<b>31,000,000</b>	-	<b>31,000,000</b>	-
Interest	<b>10,045,900</b>	-	<b>10,045,900</b>	-
Deposits	<b>1,988,034</b>	-	<b>1,988,034</b>	-
	<b>₱1,002,079,311</b>	<b>₱761,869,688</b>	<b>₱240,209,623</b>	<b>₱761,869,688</b>

\*Excluding cash on hand.

**December 31, 2022**

	Gross Maximum Exposure	Fair Value of Collateral	Net Exposure	Financial Effect of Collateral
Financial assets at amortized cost				
Cash*	<b>₱25,363,335</b>	<b>₱-</b>	<b>₱25,363,335</b>	<b>₱-</b>
Receivables:				
Trade				
Related parties	<b>877,887,264</b>	<b>816,724,305</b>	<b>61,162,959</b>	<b>816,724,305</b>
LGUs	<b>20,180,123</b>	-	<b>20,180,123</b>	-
Private Entities	<b>37,993,296</b>	-	<b>37,993,296</b>	-
Loan	<b>31,000,000</b>	-	<b>31,000,000</b>	-
Interest	<b>9,750,820</b>	-	<b>9,750,820</b>	-
Deposits	<b>1,988,034</b>	-	<b>1,988,034</b>	-
	<b>₱1,004,162,872</b>	<b>₱816,724,305</b>	<b>₱187,438,567</b>	<b>₱816,724,305</b>

\*Excluding cash on hand.

On April 26, 2018, BEST entered into a Memorandum of Agreement with IPMESI and IPMRDC wherein the latter assigned 65,000,000 shares and 35,000,000 shares of the Parent Company, respectively, to guarantee BEST's receivables from IPMESI amounting to ₱693.74 million (see Notes 5 and 15). On March 31, 2022, management executed a supplement to the original MOA for the extension of the guarantee and restructuring of the receivables (guaranteed by 70,000,000 shares and 30,000,000 shares of the Parent Company held by IPMESI and IPMRDC, respectively) from IPMESI due to be paid in installment until 2023. The agreement is valid, binding and in full force and effect until the secured obligations are fully paid by IPMESI. IPMESI committed to pay its total liability to BEST. On January 31, 2023, management reduced the shares guaranteed by IPMRDC to 18,000,000 shares of the Parent Company in consideration of the payments made in 2022.

In March 2020, BEST entered into a Memorandum of Agreement with IPMCDL wherein the latter assigned 54,200,000 shares of the Parent Company, to guarantee BEST's receivables from IPMCDL amounting to ₱314.45 million. On March 31, 2022, management executed a supplement to the original

MOA for the extension of the guarantee and restructuring of the receivables (guaranteed by 54,200,000 shares of the Parent Company held by IPMDC) from IPMDC due to be paid in installment until 2023. On January 31, 2023, management reduced the shares guaranteed by IPMRDC to 35,000,000 shares of the Parent Company.

The fair value of the collateral pertaining to the shares of IPMHI, net of costs to sell, as March 31, 2023 and December 31, 2022 amounted to ₱761.87 million and ₱816.72, respectively.

There were no amounts that are set-off in accordance with the requirements of PAS 32, *Financial Instruments: Disclosures and Presentations*. There were no amounts subject to an enforceable master-netting arrangement or similar agreement as of March 31, 2023 and December 31, 2022.

*Credit Quality.* The financial assets of the Group are grouped according to stage whose description is explained as follows:

*Stage 1* - Those that are considered current and up to 120 days past due, and based on change in rating, delinquencies and payment history, do not demonstrate significant increase in credit risk.

*Stage 2* - Those that, based on change in rating, delinquencies and payment history, demonstrate significant increase in credit risk, and/or are considered more than 120 days past due but does not demonstrate objective evidence of impairment as of reporting date.

*Stage 3* - Those that are considered in default or demonstrate objective evidence of impairment as of reporting date.

The table below shows determination of ECL stage of the Group's financial assets:

	March 31, 2023			
	Total	Stage 1	Stage 2	Stage 3
		12-month ECL	Lifetime ECL	Lifetime ECL
<b>Financial Assets at Amortized Cost</b>				
Cash*	₱25,973,533	₱25,973,533	₱-	₱-
Receivables				
Trade	933,071,844	40,211,520	879,537,006	13,323,318
Loans	31,000,000	-	31,000,000	-
Interest	10,045,900	295,080	9,750,820	-
Deposits	1,988,034	1,988,034	-	-
	<b>₱1,002,079,311</b>	<b>₱68,468,167</b>	<b>₱920,287,826</b>	<b>₱13,323,318</b>

\*excluding cash on hand

	December 31, 2022			
	Total	Stage 1	Stage 2	Stage 3
		12-month ECL	Lifetime ECL	Lifetime ECL
<b>Financial Assets at Amortized Cost</b>				
Cash*	₱25,363,335	₱25,363,335	₱-	₱-
Receivables				
Trade	936,060,683	44,850,101	877,887,264	13,323,318
Loans	31,000,000	-	31,000,000	-
Interest	9,750,820	-	9,750,820	-
Deposits	1,988,034	1,988,034	-	-
	<b>₱1,004,162,872</b>	<b>₱72,201,470</b>	<b>₱918,638,084</b>	<b>₱13,323,318</b>

\*excluding cash on hand

### Liquidity risk

Liquidity risk is the risk that the entity will encounter difficulty in raising funds to meet commitments associated with financial instruments. Prudent liquidity risk management implies sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to close

out market positions. Due to the dynamic nature of the underlying business, the Group aims to maintain flexibility in funding by keeping committed credit lines available.

The Group also ensures that there are sufficient, available and approved working capital lines that it can draw from anytime. It maintains an adequate cash in the event of unforeseen interruption of its cash collections. The Group also maintains accounts with several relationship banks to avoid significant concentration of cash with one institution.

The table below summarizes the maturity profile of the Group's nonderivative financial assets and liabilities as of March 31, 2023 and December 31, 2022 based on contractual undiscounted payments:

	March 31, 2023				Total
	On Demand	Less than 3 Months	3 to 12 Months	More than One Year	
<b>Financial assets</b>					
At amortized cost					
Cash	<b>₱26,138,243</b>	<b>₱-</b>	<b>₱-</b>	<b>₱-</b>	<b>₱26,138,243</b>
Receivables:					
Trade	<b>28,215,425</b>	<b>7,612,759</b>	<b>4,493,726</b>	<b>892,749,933</b>	<b>933,071,844</b>
Loan	-	-	-	<b>31,000,000</b>	<b>31,000,000</b>
Interest	-	<b>295,080</b>	-	<b>9,750,820</b>	<b>10,045,900</b>
Deposits	-	-	-	<b>1,988,034</b>	<b>1,988,034</b>
	<b>₱54,353,668</b>	<b>₱7,907,839</b>	<b>₱4,493,726</b>	<b>₱935,488,787</b>	<b>₱1,002,244,021</b>
<b>Financial liabilities</b>					
Trade and other payables (excluding payable to government agencies)	<b>₱-</b>	<b>₱8,028,994</b>	<b>₱-</b>	<b>₱-</b>	<b>₱8,028,994</b>
Loan payable	-	-	<b>₱84,000,000</b>	-	<b>84,000,000</b>
	<b>₱-</b>	<b>₱8,028,994</b>	<b>₱84,000,000</b>	<b>-</b>	<b>₱92,028,994</b>
	December 31, 2022				Total
	On Demand	Less than 3 Months	3 to 12 Months	More than One Year	
<b>Financial assets</b>					
At amortized cost					
Cash	<b>₱25,528,045</b>	<b>₱-</b>	<b>₱-</b>	<b>₱-</b>	<b>₱25,528,045</b>
Receivables:					
Trade	<b>27,915,374</b>	<b>19,829,754</b>	<b>31,265,572</b>	<b>857,049,983</b>	<b>936,060,683</b>
Loan	-	-	-	<b>31,000,000</b>	<b>31,000,000</b>
Interest	-	-	-	<b>9,750,820</b>	<b>9,750,820</b>
Deposits	-	-	-	<b>1,988,034</b>	<b>1,988,034</b>
	<b>₱53,443,419</b>	<b>₱19,829,754</b>	<b>₱31,265,572</b>	<b>₱899,788,837</b>	<b>₱1,004,327,582</b>
<b>Financial liabilities</b>					
Trade and other payables (excluding payable to government agencies)	<b>₱-</b>	<b>₱7,809,188</b>	<b>₱-</b>	<b>₱-</b>	<b>₱7,809,188</b>
Loan payable	-	-	<b>₱85,000,000</b>	-	<b>85,000,000</b>
	<b>₱-</b>	<b>₱7,809,188</b>	<b>₱85,000,000</b>	<b>-</b>	<b>₱92,809,188</b>

### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value. The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. The Group considers its total equity amounting to ₱1,317.87 million and ₱1,314.25 million as of March 31, 2023 and December 31, 2022, respectively, as capital.

### Fair Value Information

Due to the short-term nature of the Group's financial instruments except for noncurrent loan receivables, their fair values approximate their carrying amounts as of March 31, 2023 and December 31, 2022. The fair value of the noncurrent loan receivables as of March 31, 2023 and December 31, 2022 amounted to ₱28.31 million. The carrying amount of the noncurrent loan receivables as of March 31, 2023 and December 31, 2022 amounted to ₱31.00 million.

### Fair Value Hierarchy

As of March 31, 2023 and December 31, 2022, the Group has no financial instrument carried in the books at fair value. There were no transfers between Level 1 and Level 2 financial instruments, and no transfers into or out of Level 3 fair value instrument.

## 22. Segment Information

For management reporting purposes, the Group's businesses are classified into the following business segments: (1) investment holding and (2) service. Details of the Group's business segments are as follows:

	March 31, 2023				
	Investment Holding	Service	Combined	Eliminations	Consolidated
Revenue and other income					
Revenue from external customers	P-	P49,871,632	P49,871,632	P-	P49,871,632
Intersegment revenue	-	40,179	40,179	(40,179)	-
Interest income	55	357,232	357,287	-	357,287
Equity earnings	-	-	-	-	-
Interest expense	P-	P1,913,294	P1,913,294	P-	P1,913,294
Income (loss) before tax	(929,118)	5,654,929	4,725,812	-	4,725,812
Provision for income tax	11	1,620,562	1,620,573	(516,333)	1,104,240
Net income (loss)	(929,129)	4,034,368	3,105,239	516,333	3,621,572
Segment assets	486,333,613	1,590,467,950	2,076,801,563	(503,108,666)	1,573,692,897
Segment liabilities	23,748,986	255,571,915	279,320,901	(23,500,000)	255,820,901
Depreciation and amortization	-	6,722,656	6,722,656	-	6,722,656

	December 31, 2022				
	Investment Holding	Service	Combined	Eliminations	Consolidated
Revenue and other income					
Revenue from external customers	P-	P307,703,173	P307,703,173	P-	P307,703,173
Intersegment revenue	-	160,714	160,714	(160,714)	-
Interest income	167	16,362,949	16,363,116	-	16,363,116
Equity earnings	-	37,715,199	37,715,199	-	37,715,199
Interest expense	P-	P7,278,989	P7,278,989	P-	P7,278,989
Income (loss) before tax	(3,517,490)	49,321,708	45,804,218	-	45,804,218
Provision for income tax	36	4,770,718	4,770,754	(516,334)	4,254,420
Net income (loss)	(3,517,526)	44,550,990	41,033,464	516,334	41,549,798
Segment assets	485,536,011	1,584,318,152	2,069,854,163	(501,137,328)	1,568,716,835
Segment liabilities	22,022,253	253,972,812	275,995,065	(21,528,654)	254,466,411
Depreciation and amortization	-	33,548,069	33,548,069	-	33,548,069

Segment revenue, segment expenses and segment results include transfers between business segments. Those transfers are eliminated at consolidation.

All of the Group's revenues are derived from operations within the Philippines, hence, the Group did not present geographical information required by PFRS 8, *Operating Segments*.



**IPM HOLDINGS, INC. AND SUBSIDIARY**

**FINANCIAL SOUNDNESS INDICATORS**

**March 31, 2023**

<b>FSI</b>	<b>Calculation</b>	<b>March 31, 2023</b>	<b>December 31, 2022</b>
Current Ratio	Current Assets/Current Liabilities	<b>4.52x</b>	4.50x
Quick Ratio	Cash + Marketable Securities + Receivables/Current Liabilities	<b>4.28x</b>	4.32x
Solvency Ratio	Total Assets/Total Liabilities	<b>6.15x</b>	6.16x
Debt Ratio	Total Debts/Total Assets	<b>0.16x</b>	0.16x
Debt to Equity Ratio	Liabilities/ Stockholders' Equity	<b>0.19x</b>	0.19x
Interest Coverage Ratio	Earnings Before Interest & Taxes/ Interest Expense	<b>3.47x</b>	7.29x
Asset to Equity Ratio	Assets/Stockholders' Equity	<b>1.19x</b>	1.19x
Gross Profit Margin	Gross Profit/Net Sales	<b>0.25</b>	0.19
Net Profit Margin	Net Income/Revenues	<b>0.07</b>	0.14
Return on Assets	Net Income/Total Assets	<b>0.002</b>	0.03
Return on Equity	Net Income/Total Stockholders' Equity	<b>0.002</b>	0.06
Book Value per share	Total Assets –Total Liabilities/ Outstanding Shares	<b>1.91</b>	1.90
Net Income per Share	Net Income/Outstanding Shares	<b>0.005</b>	0.06
Net Income per Share- Parent	Net Income/Outstanding Shares	<b>0.004</b>	0.04

	<u><b>31-Mar-2023</b></u>	<u>31-Dec-2022</u>
Current Ratio	<b>1,001,980,954/221,888,953</b>	991,692,636/220,534,463
Quick Ratio	<b>950,601,200/221,888,953</b>	952,558,025/220,534,463
Solvency ratio	<b>1,573,692,897/255,820,901</b>	1,568,716,835/254,466,411
Debt Ratio	<b>255,820,901/1,573,692,897</b>	254,466,411/1,568,716,835
Debt-to-Equity Ratio	<b>255,820,901/1,317,871,996</b>	254,466,411/1,314,250,424
Interest Coverage Ratio	<b>6,639,106/1,913,294</b>	53,083,207/7,278,989
Asset to Equity Ratio	<b>1,573,692,897/1,317,871,996</b>	1,568,716,835/1,314,250,424
Gross Profit Margin	<b>12,421,954/49,831,454</b>	58,894,239/307,703,173
Net Profit Margin	<b>3,621,572/49,831,454</b>	41,549,798/307,703,173
Return on Asset	<b>3,621,572/1,573,692,897</b>	41,549,798/1,568,716,835
Return on Equity	<b>3,621,572/1,317,871,996</b>	41,549,798/690,000,000
Book Value/Share	<b>1,317,871,996/690,000,000</b>	1,314,250,424/690,000,000
Net Income per Share	<b>3,621,572/690,000,000</b>	41,549,798/690,000,000
Net Income per Share-Parent	<b>2,483,897/690,000,000</b>	30,282,966/690,000,000

**IPM HOLDINGS, INC. AND SUBSIDIARY**

**AGING OF RECEIVABLES**

**March 31, 2023**

<b>Nature/Description</b>	<b>Current</b>	<b>1 to 30 days</b>	<b>31 to 60 days</b>	<b>61 to 90 days</b>	<b>Over 90 days</b>	<b>Total</b>
Income from Tipping Fee	10,959,653	4,541,585	1,747,063	-	7,126,729	24,375,030
Hauling Income	3,571,543	2,691,412	1,970,804	666,758	16,370,556	25,271,072
Waste Collection	13,258,929	-	-	-	142,477,322	155,736,251
Consultancy/Field Services	-	-	-	-	518,451,626	518,451,626
Rental	425,301	379,762	109,102	-	196,066,554	196,980,719
Loans Receivable	-	-	-	-	31,000,000	31,000,000
Interest Receivable	98,360	98,360	98,360	196,720	9,554,100	10,045,900
Others	485,875	380,096	164,777	1,769,146	848,365	3,648,259
<b>Total</b>	<b>28,799,661</b>	<b>8,091,215</b>	<b>4,090,105</b>	<b>2,632,624</b>	<b>921,895,252</b>	<b>965,508,857</b>